



# JOINT PROGRAM MANAGEMENT OFFICE FOR HOUSEHOLD GOODS SYSTEMS (JPMO HHGS)

# **DEFENSE PERSONAL PROPERTY SYSTEM (DPS)**

# RATE FILING USER GUIDE TRANSPORTATION SERVICE PROVIDER (TSP) EDITION

# Version 08

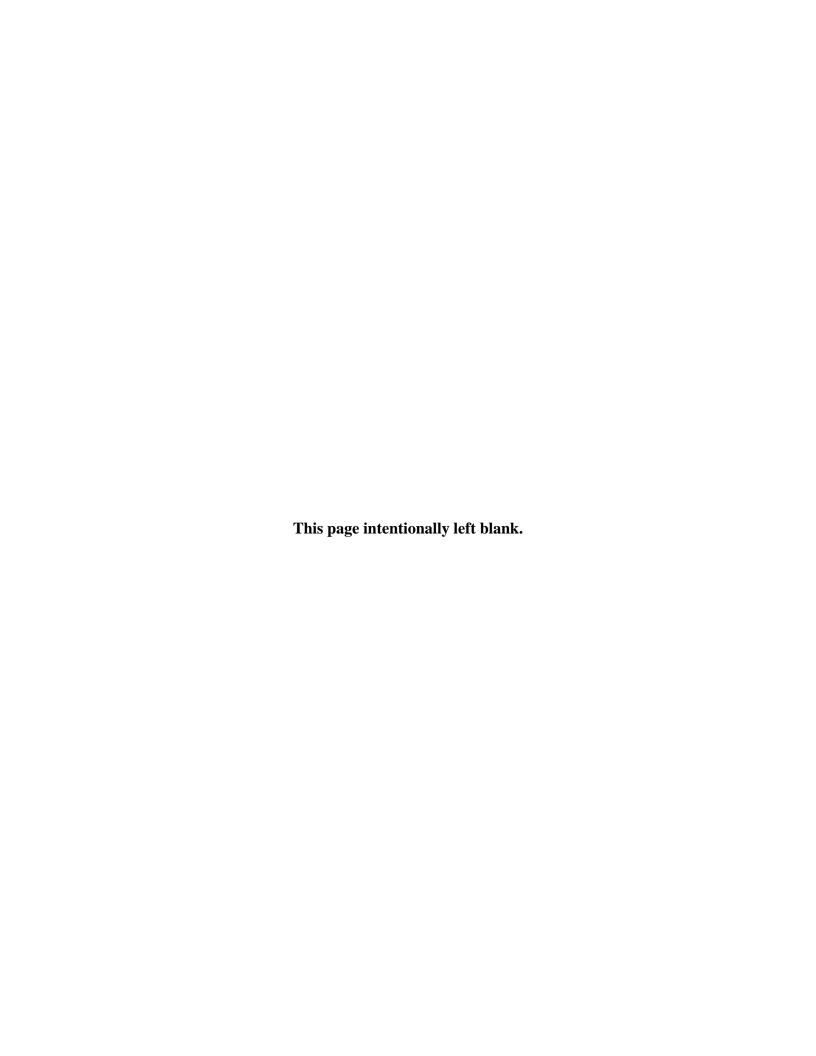
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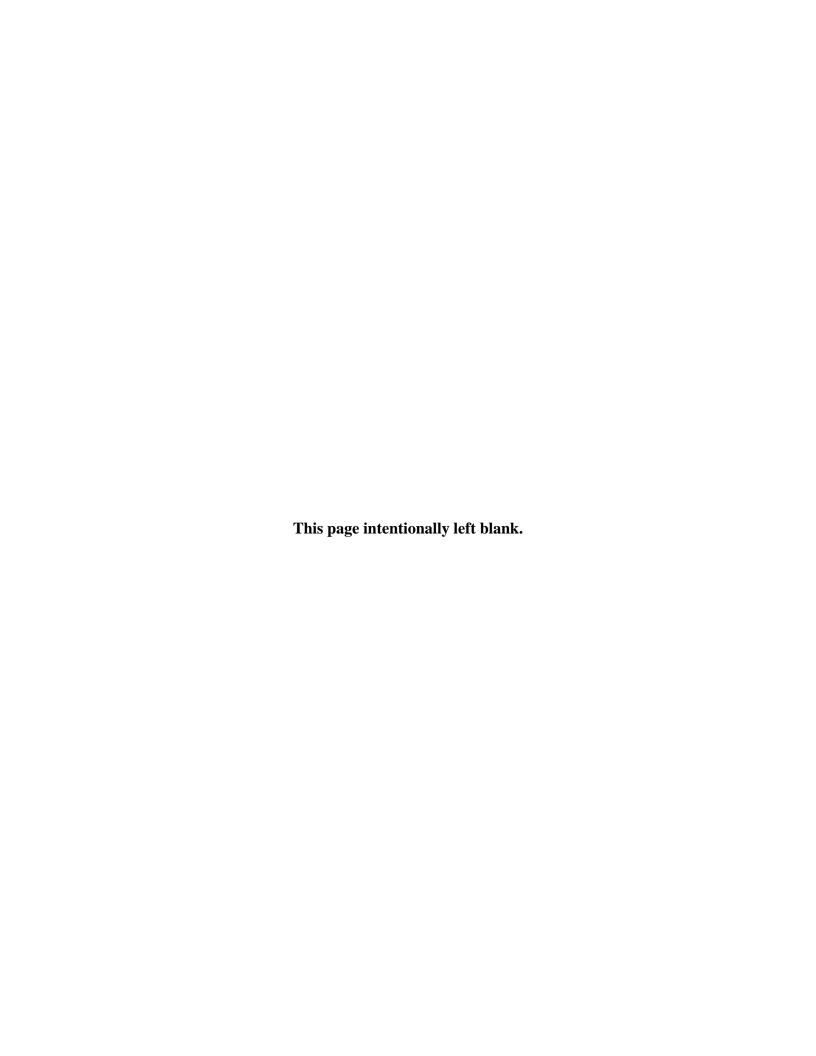
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#### 1 INTRODUCTION

#### 1.10bjectives

This guide explains how Transportation Service Providers (TSPs) are to respond to Families First program solicitations using rate filing capabilities within the Defense Personal Property System (DPS). DPS is the exclusive platform for use by Department of Defense (DoD) approved TSPs for providing most personal property moving and storage rate information to the Military Surface Deployment and Distribution Command (SDDC), which administers the program. Instructions for online submission of annual rates and bids in response to daily solicitations, use of offline tools and bulk filing of annual rates are covered herein.

This guide is intended for TSP users established in DPS as:

- TSP Masters
- TSP Rate Filing Agents
- TSP Administrators
- TSP Quality Assurance (QA) users.

Most illustrations and examples are shown from the TSP Master and Rate Filing Agent perspective—the only DPS users who can submit annual rates and daily RFQ bids. The TSP Administrator and QA users see everything accessible to TSP Masters and Agents; however, they cannot modify Rates data.

This user guide specifically covers:

- Filing Annual Rates Using RFQ Workbench—a Web-based user interface for preparing low-volume annual rate submissions and bids in response to daily RFQs
- Filing Rates Using BidLinx®—an offline Microsoft Excel® worksheet tool for filing annual rates that uses a two-way file interface between DPS and your computer system
- Bulk Rate Filing of Annual Rates—a text file interface for transferring larger volumes of rates information that can include rates for multiple TSPs and in response to multiple solicitations
- Publishing Rates in all scenarios.

Instructions in the user guide enable TSPs and their agents to:

- Access all annual and daily solicitations for which you are eligible to respond
- Submit annual rates via all available platforms
- Respond to (bid on) daily solicitations
- View the status of all rates and daily solicitations for which you are eligible to respond.

#### 1.2SYSTEM AND PROGRAM REQUIREMENTS FOR DPS RATE FILING

Minimum client system and Families First program requirements to file rates using DPS are:

- Internet access and Microsoft Internet Explorer (IE) Version 5.0 or later
- Access to DPS through the SDDC Electronic Transportation Acquisition (ETA) single-sign on portal
- SDDC approval within one or more Families First markets:
  - Domestic Household Goods (dHHG)
  - International Household Goods (iHHG)
  - International Unaccompanied Baggage (iUB)

• Microsoft Excel 97 (or later) to use the Request for Quote (RFQ) BidLinx tool.

After participation in an annual program in good standing for a full program year, you are automatically eligible to bid on daily RFQs identified in Section 1.4.2. You are notified via email and within DPS each time you are invited to bid on any solicitation for which you are eligible.

# 1.3RFQ WORKBENCH TERMINOLOGY

The *RFQ Workbench* is the primary TSP user interface with DPS Rates. Certain steps of the annual rate filing process can only be accomplished using RFQ Workbench regardless of which rate filing methods you use. There are slight variations in nomenclature within Families First and *RFQ Workbench*. Table 1-1 identifies synonymous terminology in both contexts.

Families First	RFQ Workbench
Channel	Lane.
TSP	Carrier.
Code of Service (COS)	Mode.
Government Bill of Lading Office Code (GBLOC), Rate Area	Location.

Table 1-1: Mapping of DPS and RFQ Workbench Terminology

# 1.4 TYPES OF ANNUAL RATES AND DAILY RFQ BIDS

DPS Rates enables TSPs and Rate Filing Agents to submit annual rates for standard shipments awarded during an upcoming rate cycle and bid online on daily solicitations for which you are eligible.

# 1.4.1 Annual/Standard Rates

Using any combination of DPS rate filing methods, TSPs and Rate Filing Agents can submit rates for the following annual solicitations:

- **dHHG (Domestic Household Goods)**. Annual Household Goods rate filing against the 400NG Tariff—discount for linehaul and related charges, discount for Storage In Transit (SIT) and SIT related charges.
- iUB (International Unaccompanied Baggage). Annual Unaccompanied Baggage rate filing against the International Tender for standard international channels—single factor peak and non-peak rates
- **iHHG** (**International Household Goods**). Annual Household Goods rate filing against the International Tender for standard international channels—single factor peak and non-peak rates
- **Special Solicitation iUB**. Annual Unaccompanied Baggage rate filing against the International Tender for special solicitation international channels—single factor peak and non-peak rates
- **Special Solicitation iHHG**. Annual Household Goods rate filing against the International Tender for special solicitation international channels—single factor peak and non-peak rates.

There are two bidding rounds and TSPs are notified of certain exceptions when submitting rates and at the end of each round. Exceptions encountered during submission are immediately reported on-screen; and exceptions encountered at the end of a round are reported via email. Rates filed via the Bulk Rate Filing method (described in Section 6) undergo an additional tier of validation that occurs overnight after each submission. DPS sends similar email messages to report bulk rate filing exceptions encountered overnight.

# 1.4.2 Daily Solicitations

Using the RFQ Workbench, TSPs and their agents can monitor and respond to the following types of solicitations:

- **SOTO**. Online bidding for a household goods shipment on a shipment-by-shipment basis; RFQs for Standard One-Time-Only (SOTO) shipments are created by SDDC personnel
- **BOTO**. Online bidding for shipments of boats greater than 14 feet in length or on a trailer to be shipped domestic or international via commercial hauling or tow-away service; Boat One-Time-Only (BOTO) shipments are solicited to approved BOTO TSPs
- MOTO. Online bidding for shipments of mobile homes domestically. Mobile Home One-Time-Only (MOTO) shipments are solicited to approved MOTO TSPs
- Volume Moves. Online bidding for gross tonnage over a domestic or international channel with rates effective for a fixed timeframe. Volume Move shipments are created when multiple Customers are expected to move over the same channel during a short timeframe. TSPs must have accepted rates for the volume move channel and code of service to be eligible and bid a more attractive rate.

The RFQs that appear within your RFQ Workbench view are dependent on whether your company is qualified to do business for that shipment type.

#### 1.5 RATE FILING PROCESS

# 1.5.1 Rate Filing Methods

There are several methods or platforms to submit annual rates. The method(s) used by each TSP will vary based on specific needs. Annual rate filing is conducted in two bidding rounds, and bids in response to daily RFQs are always submitted in a single round. When filing annual rates, you may use any combination of the three rate filing methods to prepare and finalize your submission—even within the same round:

**RFQ Workbench Method.** RFQ Workbench allows rate filing for a single annual RFQ/market and Standard Carrier Alpha Code (SCAC) at a time using a Web-based interface. This is appropriate for TSPs filing for a single SCAC on relatively few channels. You enter values directly into an online Web interface that validates the values are in the correct format and submits your rates. RFQ Workbench is the only method available for responding to daily RFQs.

**BidLinx Spreadsheet Method.** Use this method to file a moderate volume of annual rates for a single SCAC and annual RFQ/market at the same time. You first download Lane data (i.e., data on the channel and COS combinations comprising the solicitation) from the RFQ Workbench. You then download a BidLinx Microsoft Excel spreadsheet, and import the Lane Data into the BidLinx spreadsheet. Rates are then be entered into the BidLinx spreadsheet and built in macros validate that values are in the correct format before you export your rates to DPS.

**Bulk Rate Filing Method.** This method allows you to file rates for multiple SCACs and multiple RFQs/markets at the same time using a single text file. This is the method that is appropriate for rate filing agents. Rates are submitted within a comma separated values (.csv) file (also known as a comma delimited file). Because the file for upload is created outside of DPS, the an additional round of overnight validation is applied to verify channels, SCACs, formats, etc., as described in Section 6.4.2.

Publishing makes rates visible in SDDC reporting. Regardless of which methods you use to file rates, SDDC does not see rate submissions in their reporting until published. Daily RFQ bids must be published as described in Section 7. Sections 3 through 7 are detailed instructions for Filing Rates.

Figure 1-1 illustrates the Rates Filing process flow.

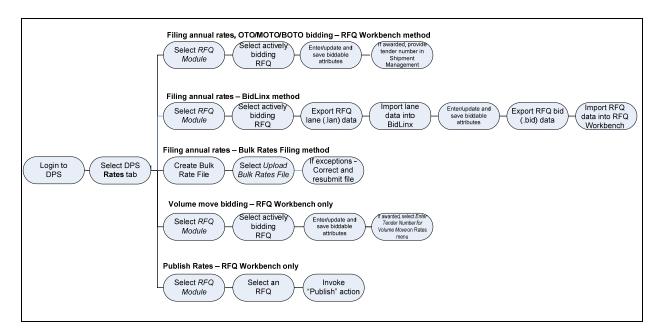


Figure 1-1: DPS Rate Filing Process Flow

### 2 DPS RATES MODULE ENVIRONMENTS

This section describes the overall DPS rate filing process and describes procedures to prepare, submit, and monitor your responses to solicitations.

# 2.1.1.1 Commercial Off-the-Shelf (COTS) Software

The RFQ Workbench is implemented with "third-party" supply chain management software that has been tailored to meet the Rate Filing program requirements. However, there are features built into this software, by the vendor that should not be used. DPS, in some cases, may produce undesirable results if such features are used. DPS training and reference materials specifically identify which features not to use.

#### 2.1.1.2 DPS Login and User Privileges

Upon successful login to DPS through ETA, the DPS Welcome page appears as shown in Figure 2-1.



Figure 2-1: DPS Welcome Page

The page appears with your DPS user name, role and current date. A DPS menu (of tabs) near the top of the page indicates DPS functionality you can use. When logged in as a TSP, the page indicates your approval status within the program. The active menu selection (Home) appears in a lighter shade of blue.

Only approved TSPs and Rate Filing Agents should see a **Rates** tab on their DPS menu. If you are a New Entrant pending approval, **Rates** will not appear.

If you have more selections on your DPS menu than can be shown, it may be necessary to scroll the menu using the right arrow indicated to expose **Rates**. Selections comprising the Rates menu appear in the left sidebar of the Welcome to DPS Rates page shown in Figure 2-2 when you select **Rates** on the DPS menu. They appear as links:

- Enter Tender Number for Volume Move
- RFQ module
- Upload Bulk Rates.



Figure 2-2: Welcome to DPS Rates Page for TSP Users

Click the *RFQ module* link in the Rates menu in the left sidebar to access the RFQ Workbench.

If you are a TSP Rate Filing Agent, the initial DPS Rates page appears as shown in Figure 2-3 with *SCAC Selection* instead of *RFQ module*. This is necessary because only one SCAC can appear on the RFQ Workbench at a time.

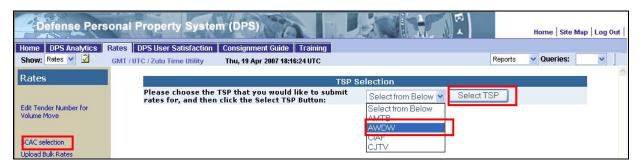


Figure 2-3: Initial DPS Rates Page for Rate Filing Agents

As a Rate Filing Agent, click the SCAC Selection link and then select the SCAC of the TSP you want to see.

# 2.2 RFQ WORKBENCH USER INTERFACE

The RFQ Workbench has user interface features and conventions implemented throughout.

#### 2.2.1 Links Not to Use

The following active links appear at the top of many RFQ Workbench pages. Although these links are enabled, they <u>are not</u> supported in DPS.

- Your Links
- Manage Your Links
- Add to Quick Links
- Home
- Log Out <username>
- About
- Help.

Do not click any of these links. For example, do not click *Log Out* to exit the RFQ Workbench; instead, close your RFQ Workbench browser window.

#### **2.2.2** Menus

Some pages include drop-down lists of commands. The Actions drop-down menu is a generic menu of commands that appears on many pages. Note that DPS does not support all commands within the Actions drop-down menu.

# 2.2.3 Icons and Buttons

Table 2-1 shows the RFQ Workbench buttons and icons that are recognized by DPS.

Table 2-1: DPS RFQ Workbench Icons and Buttons

Icons			
<b>6</b>	Actions—Opens a drop-down list of options that apply to the adjacent row.		
•	Add—Inserts a new item or row.		
<b>*</b>	Bottom—Moves to the last page of items.		
<b>(2)</b>	Copy—Retains selected items for additional placement elsewhere.		
<b>3</b>	Date and Time—Launches a pop-up calendar to select a date and time.		
8	<b>Delete</b> —Removes selected item(s).		
*	<b>Down</b> —Moves to the next page in a list of items.		
<b>③</b>	Edit—Opens a selected item for update.		
9	Find—Opens a pop-up window for searching a list of items.		
0	Go—Applies search criteria.		
60	Preview—Not used with DPS.		
~	Select All/Deselect All—Marks and frees all items from current selection.		
<b>*</b>	<b>Top</b> —Moves to the first page of a list of items.		
	Up—Moves to the preceding page in a list of items.		
Buttons			
Apply	Applies changes and remains on the current page.		
Cancel	Cancels a task and discards pending entries.		
Clear	Blanks out user entries.		
Done	Completes a task.		
Search	Initiates a search.		

# 2.2.4 Page Captions

Many RFQ Workbench pages have common identifying captions and tags as identified Figure 2-4 and Table 2-2.

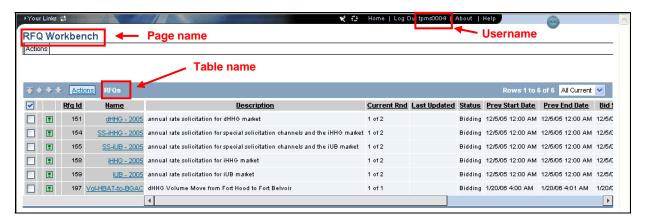


Figure 2-4: RFQ Workbench Page Captions and Tags

**Table 2-2: RFQ Workbench Page Features** 

Item	Description	
Page name	RFQ Workbench page identifier you may be asked for when contacting the DPS Helpdesk.	
Username	Your DPS user identification (ID).	
Table name	The name of a table on a page.	

# 2.2.5 Navigation

Use tabs, buttons, and active links appearing throughout the RFQ Workbench to transition among various RFQ Web pages. Refer to Section 3 for instructions to navigate specific RFQ Workbench pages.

Do not use the links at the top of RFQ Workbench Web pages (i.e., Your Links, Home, Log Out, About, etc.) or IE functions (i.e., Favorites, Links, Go Back, and Go Forward). These are not recognized and may produce unpredictable results.

#### 2.2.6 Tabular Structures

The RFQ Workbench presents most information in tabular format as shown in Figure 2-5.

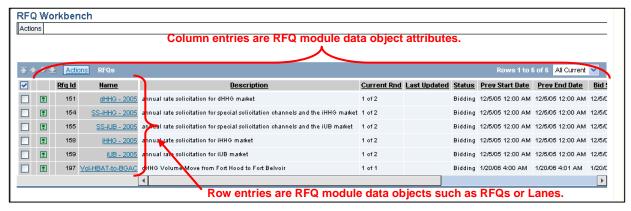


Figure 2-5: RFQ Workbench Tabular Structures

Rows represent Rate related entities such as RFQs or Lanes. Column entries are row attributes or fields.

The number of list elements appearing on different pages varies and frequently exceeds what you can see on your screen. You can scroll the screen to the right/left or up/down. You also can take advantage of table manipulation features to work with larger volumes of data.

# 2.2.7 Table Manipulation Features

RFQ Workbench has features to navigate tables as illustrated in Figure 2-6. If the number of records exceeds what can be shown, use these features to display records further down the list. It also is possible to *filter* the list of records, to display a subset of the total set of records.

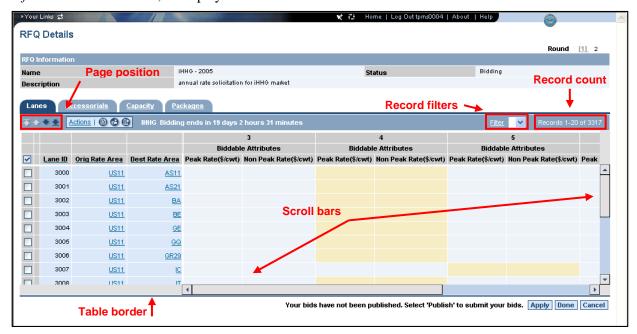
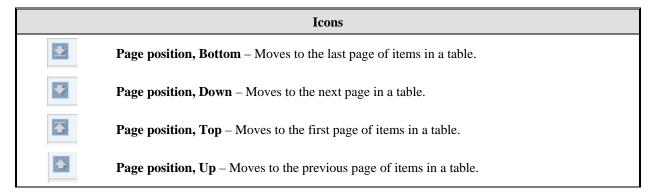


Figure 2-6: Table Navigation Constructs

**Table 2-3: RFQ Workbench Table Navigation Constructs** 



Other Constructs			
Record Filter	Use <i>Filter</i> to manage criteria to select lane data to be shown. You can add, modify, and delete filters using this drop-down list. See Section 2.2.10 for details.		
Record count	<b>rd count</b> This field indicates the total number of records in the table shown and current row position.		
Scroll bars	Horizontal and vertical scroll bars reposition the view of rows on the current page.		
Table border	Tables appear with up to 15 records shown at a time. Drag the lower table border to increase or decrease the number of records shown.		

#### **2.2.8** Actions

Actions can be applied to one or more rows on a page as shown in Figure 2-7.

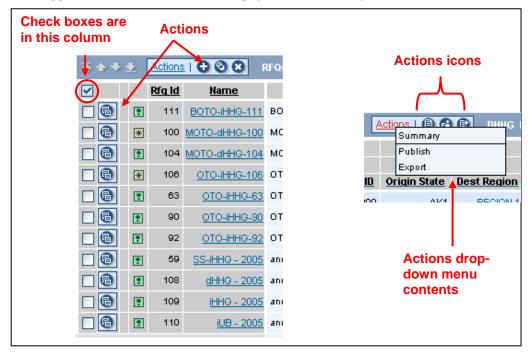


Figure 2-7: RFQ Workbench Actions

Use check boxes to select and clear table rows to be included in a subsequent action. Select the check box in the column header to select and clear <u>all</u> rows. Click an "Action" icon or make a selection within the Actions drop-down menu to affect all selected records.

# 2.2.9 Sorting

Underlined column headings mean you can sort rows in the table by the respective column. As illustrated in Figure 2-8, Lane ID is underlined. Click Lane ID to sort records within the table in ascending sequence by that column. Click the column label again to reverse sequencing.

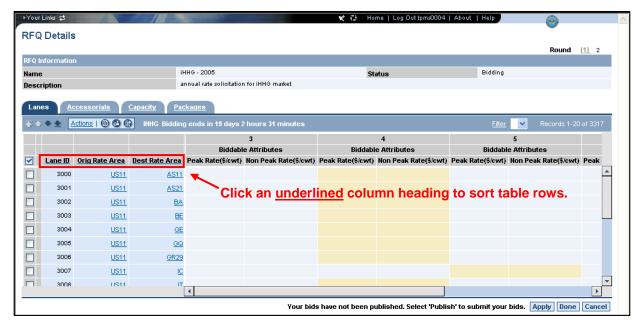


Figure 2-8: Sorting Rows in RFQ Workbench Tables

# 2.2.10 Filtering

The number of rows within a table of lanes included in an annual solicitation can be large. You can apply a filter to reduce what is shown to rows matching desired criteria. To apply an existing filter, select one from the Filter drop-down list. Click the *Filter* link to create, edit and delete filters as shown in Figure 2-9.

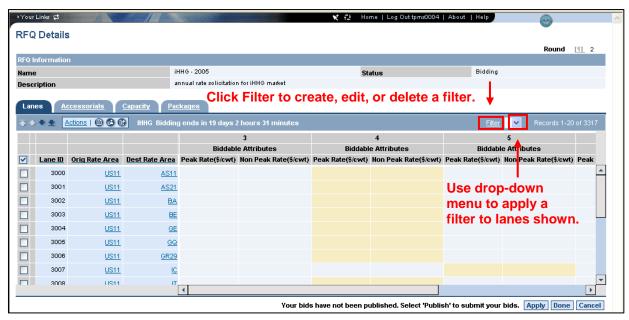


Figure 2-9: Filtering Records in RFQ Workbench Tables

The Manage Filters page shown in Figure 2-10 appears when you click the *Filter* link. Use this page to create, edit and delete filters. Filters you save remain in your Filter drop-down list until deleted. To modify or delete a filter, you must first select it from the Filter drop-down list.

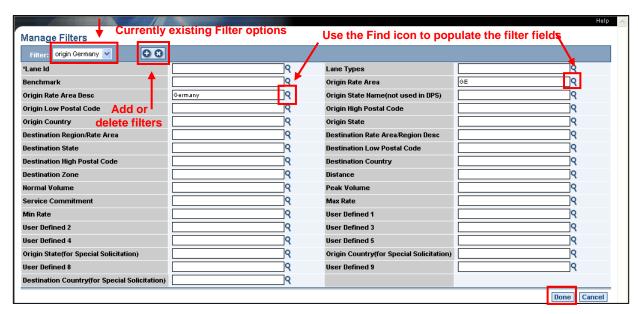


Figure 2-10: Manage Filters RFQ Workbench Page

#### To create a filter:

- 1. On the Manage Filters page, click the Add (+) icon
- 2. Within the Filter dialog box that appears, enter a name for the new filter and then click the Done button
- 3. On the Manage Filters page, specify one or more filtering criteria and then click the Done button.

**Note:** You may enter values or click Find (magnifying glass) icons opposite fields to select from values that already exist within DPS data for the field.

This is an example of a filter named "origin Germany." Two fields are specified: the "Origin Rate Area Desc" and "Origin Rate Area." When you apply this filter, only lanes that originate in Germany appear. Use the dialog box in Figure 2-11 appears to name a filter when adding a new one.



Figure 2-11: Manage Filters—Filter (Naming) Dialog Box

Provide a name, click the Done button, and enter your filtering criteria on the Manage Filters page. When you click the Find icon opposite any criterion field, the dialog box shown in Figure 2-12 appears for you to locate and choose from values for that exist in DPS for that field. Enter a search string and then click the icon. All values that begin with the characters you enter appear. Leave the search criteria field blank to choose from all values in DPS. Select a value and then click the Done button.

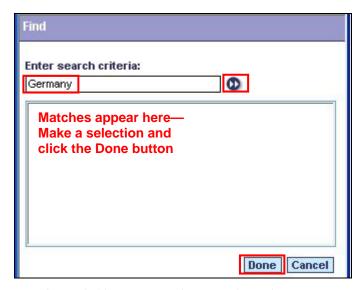


Figure 2-12: Manage Filters—Find Dialog Box

# 2.2.11 Viewing/Updating Data

RFQ data is often sizable, and you may therefore want to apply filters to improve response times when sorting and working with line items within very large tables.

Updateable fields have lighter background colors. Within updatable fields, enter updated values and then click the appropriate button to validate and apply your changes. Figure 2-13 illustrates an RFQ Workbench page with updateable fields.

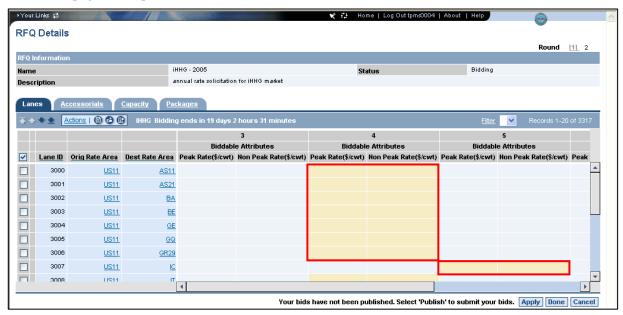


Figure 2-13: RFQ Details—Lanes Tab

# 2.2.12 User Feedback and Error Messages

Responses often accompany actions. Figure 2-14 illustrates an exception message that states "The value of Peak Rate (\$/cwt) for mode 7 and lane 3004 should be greater than or equal to 1.0 and less than or equal to 999.0," which applies to the highlighted entry.

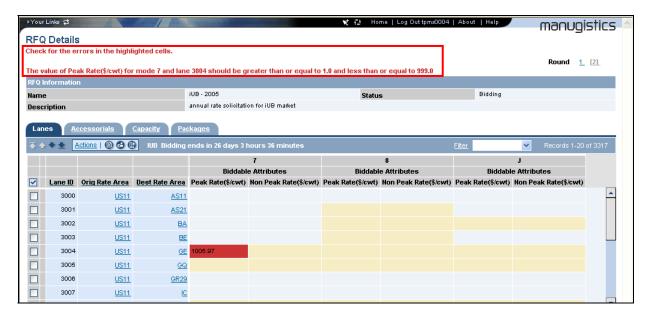


Figure 2-14: RFQ Workbench Exception Message

Figure 2-15 illustrates an example of a DPS Rates exception message.

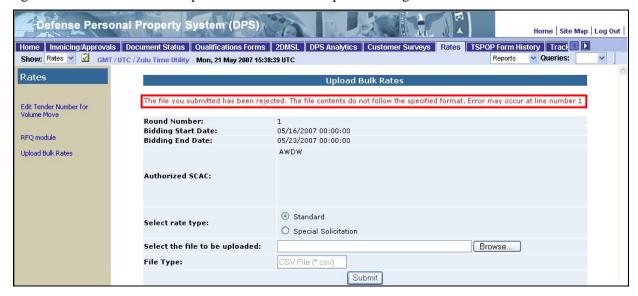


Figure 2-15: DPS Rates Exception Message Example

Figure 2-16 illustrates an example of a DPS Rates message confirming a successful action.



Figure 2-16: DPS Rates Confirmation Message Example

# 2.3 BIDLINX TOOL

As mentioned in 1.5.1, the BidLinx tool is a Microsoft Excel-based tool that can be used to file rates one SCAC at a time, for one market at a time.

This section covers constructs of the User Interface for the BidLinx tool. Section 5.1 covers the procedural steps for filing rates using the BidLinx tool.

There are three worksheets within the workbook:

# 1. RFQ Summary

Discrete Lane Bids

Help.

Worksheets within a workbook are accessible via tabs at the bottom of the Excel window. Use the tabs at the bottom of the Excel window to move between the three worksheets within the BidLinx tool. For annual rate filing, you may use BidLinx in addition to, or in lieu of the RFQ Workbench.

# 2.3.1.1 RFQ Summary Worksheet/Tab

The **RFQ Summary** Worksheet/Tab consists of statistics and information identifying the environment and has buttons illustrated in Figure 2-17 that invoke global actions.

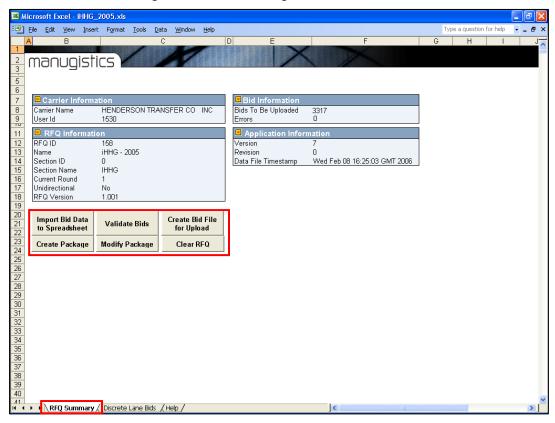


Figure 2-17: BidLinx RFQ Summary Worksheet/Tab—Buttons and Information

Table 2-4: BidLinx Summary Worksheet/Tab Constructs

Item	Description		
	Buttons		
Import Bid Data to Spreadsheet	Imports lane/channel data (previously downloaded from the DPS Rates Module) defining an RFQ (a lanes file with a ."lan" extension) into BidLinx.		
Validate Bids	Validates the format of entries within the Discrete Lane Bids worksheet.		
Create Bid File for Upload	Creates a .bid file with your rates for upload back into the RFQ Workbench.		
Create Package	Not for use with DPS.		
Modify Package	Not for use with DPS.		
Clear RFQ Erases all user-entered data within the Discrete Lane Bids worksheet.			
Information			
Carrier Information	TSP identification.		
<b>RFQ Information</b> Primary identifying attributes of the RFQ.			
Bid Information	Number of line items and errors within the Discrete Lane Bids worksheet.		
Application Information	Identification of the BidLinx file version (an Excel file with an ."xls" extension).		

# 2.3.2 Discrete Lane Bids Worksheet/Tab

The BidLinx Discrete Lane Bids Worksheet/tab is where you enter your rates. Figure 2-18 and Table 2-5 depict the worksheet.

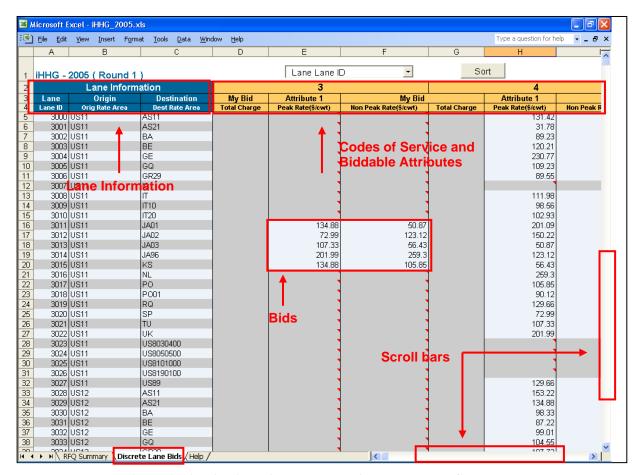


Figure 2-18: BidLinx Discrete Lane Bids Worksheet Constructs

Table 2-5: BidLinx Discrete Lane Bids Worksheet Constructs

Item	Description	
Lane Information	Lane ID, Origin Rate Area, and Destination Rate Area.	
Codes of Service and Biddable Attributes  The codes of service and biddable attributes associated with the RFQ—Line and Storage-in-Transit (SIT) discounts for domestic RFQs, and peak and no single factor rates for international.		
Bids	Rates to be filed for each lane/channel and code of service. Rates are entered either as a discount percentage (%) for domestic channels or single factor rate (\$/cwt) for international channels.	
Scroll Bars	Horizontal and vertical scroll bars reposition the view of the current page.	

# 2.3.3 Sorting

Figure 2-18 illustrates constructs of the Discrete Lane Bids worksheet/tab and Sort button. The number of lanes (rows) depends on the solicitation. Select an RFQ attribute within the drop-down list next to the Sort button to sort rows by that attribute and then click the Sort button. Figure 2-19 illustrates how to sort lanes by ascending Lane ID.

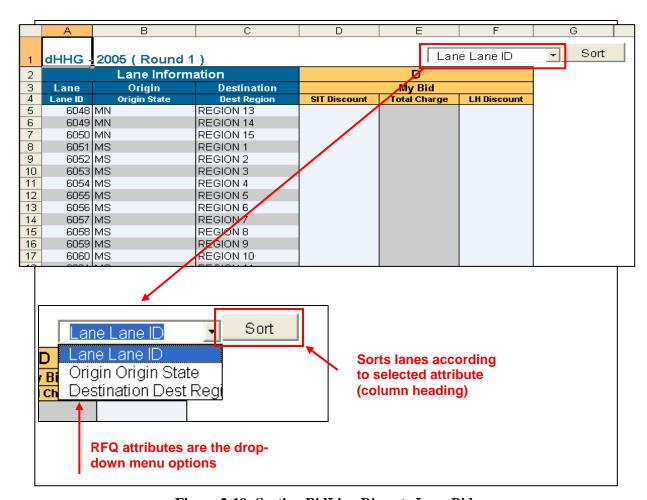


Figure 2-19: Sorting BidLinx Discrete Lane Bids

#### 2.3.4 Viewing/Updating Data

Rates you enter are retained within the Discrete Lane Bids worksheet that appears when you select its worksheet tab. Use scroll bars to see beyond what is shown.

Fields designated for accepting information are tan. Unprotected fields are also identified by a solid line border that appears when you left-click anywhere within the cell. To file rates, enter values in respective cells as shown in Figure 2-20. Once you have entered the rates, you must click the Validate Bids button on the RFQ Summary worksheet as shown in Figure 2-21. The validation check identifies rate values that are in an incorrect format, or whose values are outside of parameters for a valid rate (e.g., a single factor rate greater than 999.0). At the conclusion of the validation process, the BidLinx tool indicates rate values that failed the validation check as shown in Figure 2-23.

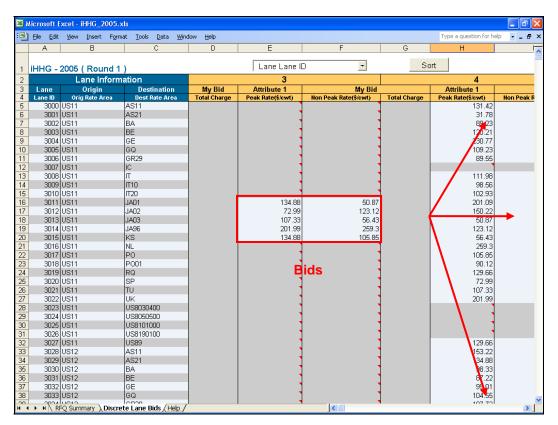


Figure 2-20: Entering Annual Rates in BidLinx

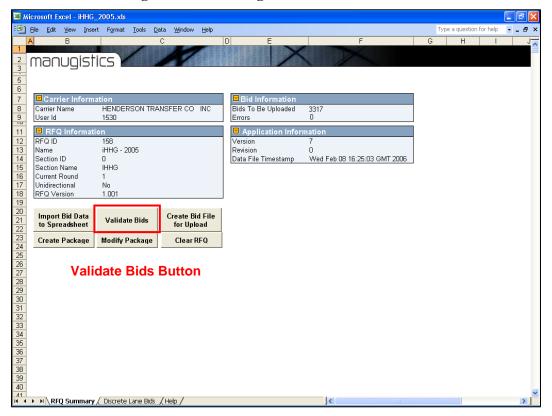


Figure 2-21: BidLinx RFQ Summary Worksheet—Validate Bids Button

# 2.3.5 User Feedback and Error Messages

After validation of your rates, the Bid Information box on the RFQ Summary worksheet tallies errors encountered. Figure 2-22 indicates there were two errors.

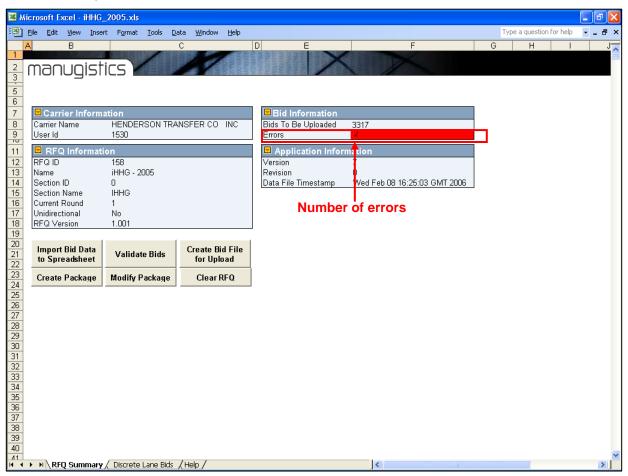


Figure 2-22: BidLinx RFQ Summary Worksheet—Error Count

The Errors counter is highlighted when errors are detected (i.e., when a number greater than zero appears). Cells in error appear darkly shaded when you return to the Discrete Lane Bids worksheet. Figure 2-23 illustrates the BidLinx Discrete Lane Bids worksheet showing the two validation errors.

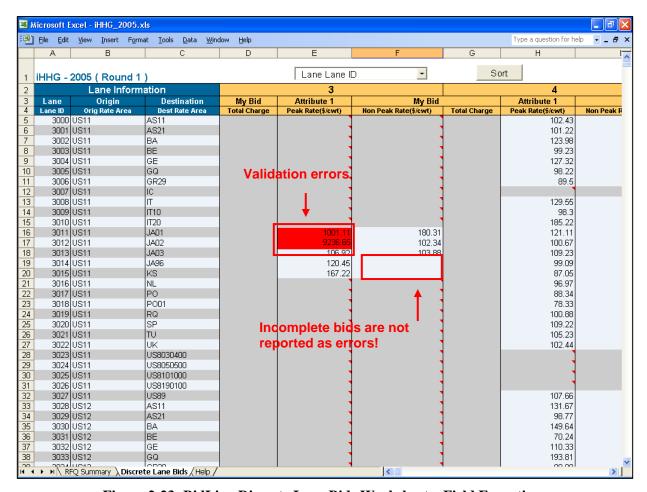


Figure 2-23: BidLinx Discrete Lane Bids Worksheet—Field Exceptions

Errors detected are highlighted in a dark shaded background. To correct these errors, reenter values and click the Validate Bids button on the RFQ Summary worksheet again to revalidate corrected data. Continue adjusting and revalidating your data until the Bid Information box indicates there are no errors.

**Important:** incomplete bids are <u>not</u> reported in BidLinx. BidLinx does not identify lanes/channels in which only one of the two rate fields have been filled. For domestic rates, both a Linehaul discount and a SIT discount must be provided. For international rates, both a Peak and a Non-Peak Single Factor Rate (SFR) must be present. DPS rejects incomplete rates at the end of each annual Rate Filing Round. A complete rate must have two entries within each code of service for which you intend to offer service. It is up to the user to ensure all rates are complete before submitting them into DPS.

#### 2.3.6 Recommended Practices

#### 2.3.6.1 Save Location

The Windows Desktop is the most convenient place to save files for subsequent reference. From most file selection dialog boxes, the Windows Desktop can be accessed with a single click.

# **2.3.6.2** File Name

It is recommended you retain original RFQ file names when creating interface files used with BidLinx. File extensions for BidLinx interface files, as identified in Table 2-6, are .lan and .bid. For an RFQ named dHHG-2005, recommended full files names (with extensions) for BidLinx interface files are:

- dHHG-2005.lan
- dHHG-2005.bid.

**Table 2-6: BidLinx Interface File Extensions** 

File extension	Description	Created by
.lan	RFQ identifying and lane/channel data.	RFQ Workbench.
.xls	The BidLinx spreadsheet tool.	RFQ Workbench.
.bid	Your completed RFQ rate submission.	BidLinx.

# 2.3.7 Preparing Your Rates

#### 2.3.7.1 BidLinx Discrete Lane Bids Worksheet

Use the worksheet shown in Figure 2-24 to enter your rates.

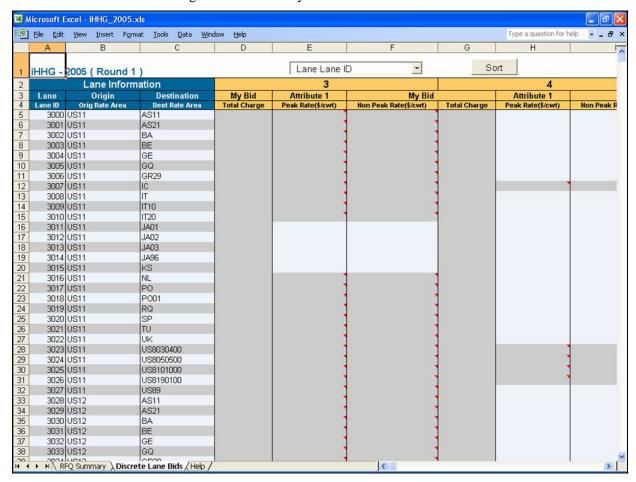


Figure 2-24: BidLinx Discrete Lane Bids Worksheet

Table 2-7: BidLinx Discrete Lane Bids Worksheet Constructs

Item	Name	Description	Comment		
	Lane Attributes				
1.	Lane ID	Lane unique identifier.	Automatically assigned by DPS when lane is created within the RFQ.		
2.	Orig Rate Area	Rate area associated with the lane origin location.			
3.	Dest Rate Area	Rate area associated with lane destination location.			
4.	My bid/Total Charge	Not Applicable (N/A).	Not used in DPS—ignore.		
	International Updateable Fields				
5.	Peak Rates (\$/cwt)	Single factor rate during peak season (May 15 – Sep 30).	Dollar amount per 100 lbs.		
6.	Non Peak Rates (\$/cwt)	Single factor rate during non- peak season (Nov 1 – May 14).	Dollar amount per 100 lbs.		
	Domestic Updateable Fields (not shown)				
7.	LH Discount	Line haul Discount.	Discount off the base rate specified in 400NG tariff.		
8.	SIT Discount	Storage-in-Transit Discount.	Discount off the base rate specified in 400NG tariff.		
	Buttons				
9.	Sort	Sorts Lanes in ascending value by drop-down list selection.			

# 2.3.7.2 RFQ Workbench Export Page

Before the BidLinx Excel file can be used, you must first download lane data using the RFQ Workbench. This section describes the interface for downloading. From the RFQ Details page (after selecting an annual RFQ), select "Export" from the Actions drop-down menu to export the lanes and codes of service to file your rates (as described in 5.3). The page shown in Figure 2-25 appears. Save the exported file on your Windows Desktop for offline use with BidLinx tool.

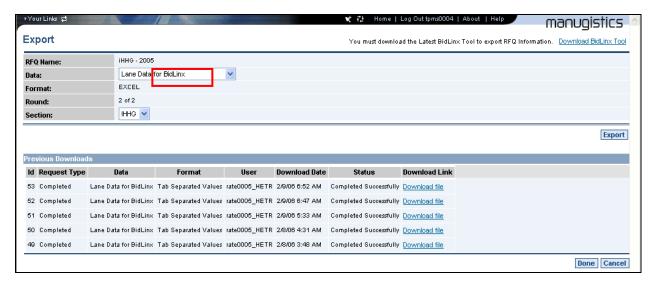


Figure 2-25: RFQ Workbench Lane Data Export Page

**Table 2-8: RFQ Workbench Export Page Constructs** 

Item	Name	Description	Comment	
	Updateable Fields			
1.	Data	Type of data to be exported.	"Lane Data for BidLinx" is the only drop-down list option for use with DPS.	
2.	Section	RFQ section to be exported.		
	Read-Only Attributes			
3.	RFQ Name	Name of RFQ.	Reflected in interface file names.	
4.	Format	Windows application used to open the file.	Microsoft Excel.	
5.	Round	The round number.	There are always two rounds with annual rate filing.	
	Previous Downloads Read-Only Attributes			
6.	Id	Download file identification number.		
7.	Request Type	This field is "Completed" when the export file is successfully created.		
8.	Data	The export file "Data" attribute selected by the user. The only option for this attribute that is supported by DPS is "Lane Data for BidLinx."		
9.	Format	Indicates the file internal record structure. "Comma Separated Values" is the only option supported with DPS.		
10.	User	The DPS user ID who conducted the download.		
11.	Download Date	Date the download was conducted.		

Item	Name	Description	Comment	
12.	Status	This field indicates "Completed Successfully" when the export file has been successfully created.		
	Buttons and Links			
13.	Download BidLinx Tool	Initiates the process of downloading a copy of the BidLinx Excel file.	An .xls file.	
14.	Download file	Creates a download file for lane/channel information.	A .lan file.	
15.	Export	Creates an entry in the Previous Downloads table indicating the export file is ready to be created.		

# 2.3.7.3 Import Dialog Box

Once rates have been entered into BidLinx and validated, the user creates an export file to upload the rate data back into DPS. This file is known as a BID (.bid) file. The dialog box in Figure 2-26 is presented as you import annual rates within this file into DPS as described in 5.5.



Figure 2-26: RFQ Workbench Import Dialog Box

Select "Bid Data from BidLinx" from the Interface drop-down list. Click the Browse button and then locate the BidLinks (.BID) file to import (as covered in Section 2.3.2). The path and name of the .BID file appears within the File field.

Using your Windows Desktop when saving BidLinx interface files simplifies import and export actions. Click the Done button and acknowledge the message box confirming successful upload of your data. Click the Close button when finished.

# 2.3.7.4 Manage Filters Page—Lanes Tab

Use this page to create and delete filters.

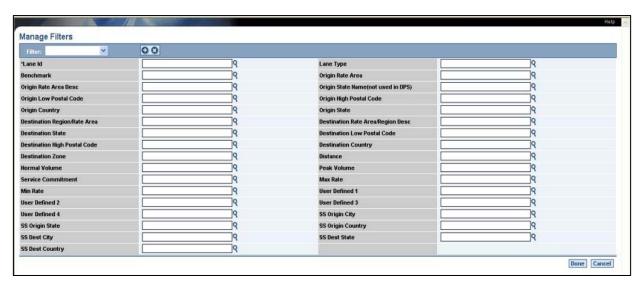


Figure 2-27: RFQ Workbench Manage Filters Page

Table 2-9: Manage Filters Page—Lanes Tab, Updateable Fields

Item	Name	Description	Comment	
1.	Filter	Filter name.	Specify one to edit or delete.	
2.	Lane Id	Lane unique identifier.		
3.	Lane Type	Indicates Lane type by market and shipment category.	Drop-down list selections:  Domestic-Standard  International-Standard  International-SS  International-OTO  International-BOTO  Domestic-BOTO  Domestic-MOTO  Domestic-Volume  International-Volume.	
4.	Benchmark	N/A.	Not implemented in DPS.	
5.	Origin Rate Area	Origin location Rate Area of lane.	A code.	
6.	Origin Rate Area Desc	Origin location Rate Area description.	Plain language describing.	
7.	Origin State Name	N/A	Not implemented in DP.	
8.	Origin State	Origin location state.	United States (U.S.) locations only.	
9.	Origin Postal Code (Low and High)	N/A.	Not implemented in DPS.	
10.	Origin Country	Origin location country.		

Item	Name	Description	Comment
11.	Destination Region/ Rate Area	Destination Rate Area or Region.	A code.
12.	Destination Rate/ Area Region Desc	Destination Rate Area or Region description.	Plain language describing.
13.	<b>Destination State</b>	Destination location state	U.S. locations only.
14.	Destination Postal Code (Low and High)	N/A.	Not implemented in DPS.
15.	<b>Destination Country</b>	Destination location country.	
16.	<b>Destination Zone</b>	Destination location GBLOC.	A four-letter code.
17.	Distance	N/A.	Not implemented in DPS.
18.	Normal Volume	N/A.	Not implemented in DPS.
19.	Peak Volume	N/A.	Not implemented in DPS.
20.	Service Commitment	N/A.	Not implemented in DPS.
21.	Max Rate	N/A.	Not implemented in DPS.
22.	Min Rate	N/A	Not implemented in DPS.
23.	User Defined 1 thru 4	Varies based on RFQ type.	
24.	SS Origin City	Special Solicitation (SS) origin city.	Items 24 – 29 are only used only with special solicitation lanes.
25.	SS Origin State	Special Solicitation origin state.	U.S. locations only.
26.	SS Origin Country	Special Solicitation origin country.	
27.	SS Destination City	Special Solicitation destination city.	
28.	SS Destination State	Special Solicitation destination state.	
29.	SS Destination Country	Special Solicitation destination country.	

# 2.3.7.5 RFQ Details Page—Lanes Tab

Use the **Lanes** tab to view Lanes and codes of service included with an RFQ. Daily RFQs always have one lane and code of service; annual RFQs have many.

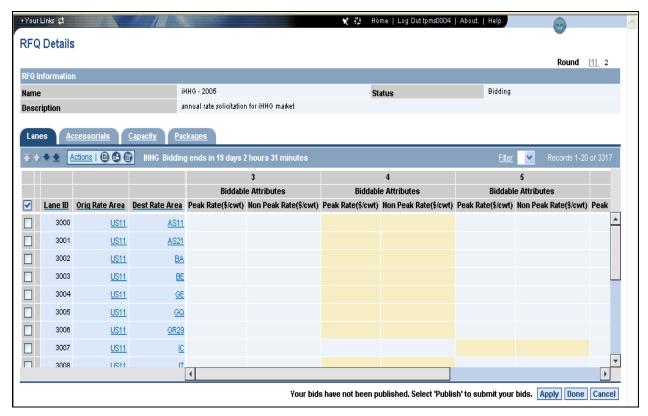


Figure 2-28: RFQ Details Page—Lanes Tab

**Table 2-10: RFQ Details Page Constructs** 

Item	Name	Description	Comment	
	RFQ Information Read-Only Attributes			
1.	Name	RFQ name.	Indicates market and program year.	
2.	Description	RFQ description.		
3.	Status	RFQ current bidding status.	Bidding/awarding/complete.	
	Actions			
4.	Summary	Displays a summary of the RFQ in an RFQ Summary window.	Illustrated in Figure 2-29.	
5.	Publish	Makes rates/bids that are saved in the database for this RFQ visible to SDDC.	Publish only once per round. Once published, all RFQ rates/bids that are subsequently inserted or updated are visible to SDDC.	
6.	Export	Opens the Export page to produce a lanes (.lan) file for BidLinx.		

# 2.3.7.6 RFQ Summary Window

Select "Summary" from the Action drop-down list to view the summary of an RFQ (Figure 2-29).



Figure 2-29: RFQ Summary Window

**Table 2-11: RFQ Summary Window Fields** 

Item	Name	Description	Comment
1.	ID	A unique identifier DPS assigns to each RFQ when created.	
2.	Name	RFQ plain language name.	
3.	Description	Text description of RFQ/solicitation.	
4.	Rnd	The current bidding round.	There are always two rounds with an annual rate solicitation.
5.	Status	The current status.	Bidding/awarding/complete.
6.	RFQ dates	Start and end dates of RFQ awarding phase. Preview is not used.	
7.	Contract period	The period of performance for the solicitation.	The effective dates of the rates to be filed.
8.	Total number of lanes	Total number of Lanes comprising the RFQ.	Respondents are not required to provide a rate for every lane.
9.	Lanes bidding	Type of Lane.	This value should always be "Discrete" All DPS Lanes are discrete.

Item	Name	Description	Comment
10.	Equipment Type	Indicates Lane type—if Domestic or International; also indicates shipment program.	
11.	Origin States	N/A.	Not implemented in DPS.
12.	<b>Destination States</b>	N/A.	Not implemented in DPS.
13.	Total normal demand	N/A	Not implemented in DPS.
14.	Total peak demand	N/A.	Not implemented in DPS
15.	Total distance	N/A.	Not implemented in DPS
16.	Preview start date	Preview phase start date and time	Not meaningful with DPS.
17.	Preview end date	Preview phase end date and time	Not meaningful with DPS
18.	Bidding start date	Bid phase start date and time	
19.	Bid required by date	N/A.	Not implemented in DPS.
20.	Bidding stop date	Bid phase end date and time.	
21.	Award start date	Award phase start date and time.	
22.	Award end date	Award phase end date and time.	

## 2.3.7.7 RFQ Workbench Page

The **RFQ Workbench** showing RFQs intended for you appear when you initially select RFQ Module from the Rates menu. Select "All Current" from the drop-down menu to see RFQs that are currently bidding or awarding. Select "Archived" to see RFQs that are completed.



Figure 2-30: RFQ Workbench Page

**Table 2-12: RFQ Workbench Page Constructs** 

Item	Name	Description	Comment		
Read-Only Attributes					
1.	Rfq Id	A unique identifier assigned by DPS to each RFQ when created.			
2.	Name	RFQ name and active link to RFQ Details page.			
3.	Description	Text description of RFQ.			
4.	Current Rnd	The current round.	There are always two rounds with an annual rate solicitation and one round otherwise.		
5.	Last Updated	Most recent revision date (post-creation).	When an RFQ is created, this field is initially blank. For the user with a SDDC view, this field updates whenever a bid, published or unpublished, is saved to the database. For a user with a TSP view, this field updates only when a bid, published or unpublished, from their SCAC is saved to the database.		
6.	Status	The current status.			
7.	Prev Start Date	Preview phase start date and time.	Not meaningful within DPS.		
8.	Prev End Date	Preview phase end date and time.	Not meaningful within DPS.		
9.	Bid Start Date	Bid phase start date and time.			
10.	Bid By Date	N/A.	Not implemented in DPS.		
11.	Bid End Date	Bid phase end date and time.			
12.	Award Start Date	Award phase start date and time.			
13.	Award End Date	Award phase end date and time.			
14.	<b>Increment Minutes</b>	N/A.	Not implemented in DPS.		
15.	Maximum Extensions	N/A.	Not implemented in DPS.		
16.	Trigger Minutes	N/A.	Not implemented in DPS.		
Actions					
17.	Add Message	N/A.	Not implemented in DPS.		
18.	Add Comment	N/A.	Not implemented in DPS.		
19.	View Attachments	N/A.	Not implemented in DPS.		
20.	Export	Opens the Export page.			
Selections within the RFQ Filter drop-down list					
21.	All Current	Shows RFQs in Bidding, Ready	default		

Item	Name	Description	Comment	
		or Award Status. Also includes paused RFQs.		
22.	Working	Shows RFQs that are in Incomplete or Ready Status.	Ready and Incomplete are similar in that they are both transient statuses. Despite this, it is possible an RFQ can be in one of these statuses. You should not take any action with an RFQ that is in a status of Incomplete or Ready.	
23.	Live	Displays RFQs that are in Bidding, or Award Status. Also displays paused RFQs.		
24.	Archived	N/A.	Shows only RFQs that are in a Complete status.	
Icons				
	Preview Phase	RFQ statuses.	Matches "Status" read-only attributes of the respective RFQ.	
25.	Bidding Phase			
	Awarding Phase			
	Paused			

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## 3 FILING ANNUAL RATES USING RFQ WORKBENCH

This and remaining sections cover the procedural steps associated with each of the Rate Filing methods.

- Filing Annual Rates and daily RFQ Bids—Using RFQ Workbench, Round 1
- Filing Annual Rates—Using RFQ Workbench, Round 2
- Filing Annual Rates—Via Bulk Rates Filing
- Filing Annual Rates—Using BidLinx
- Publishing Annual Rates and daily RFQ Bids—Using RFQ Workbench.

#### 3.1 ROUND 1

Annual RFQs (dHHG, iUB, iHHG, SS-iHHG, and SS-iUB) cover numerous Lanes and one or more Codes of Service within each lane. Daily RFQs solicited on an as-needed basis (OTO, BOTO, MOTO, and Volume Move) are for a single Lane and Code of Service. An annual RFQ in the iHHG market is illustrated as an example of first round Annual RFQ Rate Filing using the RFQ Workbench.

Filing Rates/Bid Submission in Round 1 using the RFQ Workbench consists of four actions:

- 1. Accessing RFQ Workbench
- 2. Selecting an RFQ
- 3. Viewing and providing your rates for the RFQ
- 4. Exiting the RFQ Workbench.

#### 3.1.1 Accessing RFQ Workbench

## To access RFQ Workbench as a TSP:

• Click the *RFQ module* link on the Rates menu in the left sidebar as shown in Figure 2-2. The RFQ Workbench page appears in a new browser window.

### To access RFQ Workbench as a TSP Rate Filing Agent:

- Click the SCAC Selection link on the Rates menu in the left sidebar as shown in Figure 2-3.
- From the SCAC Selection drop-down list that appears, select a SCAC you want to access. The RFQ
  Workbench page appears in your current browser with all RFQ data in DPS for the SCAC you select as
  shown in Figure 3-1.

#### 3.1.2 Selecting an RFQ

You must first select an RFQ from the RFQ Workbench page before you can see, enter or update biddable attributes.

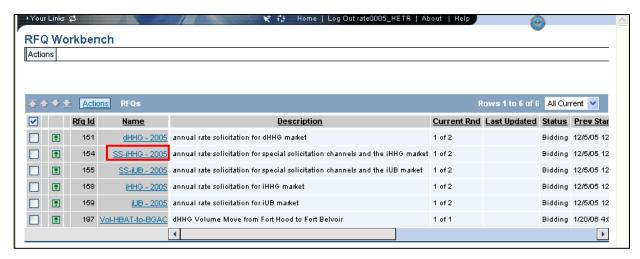


Figure 3-1: RFQ Workbench Page

## To select an RFQ:

• Click the link in the Name column for the RFQ you want to access. The RFQ Details page appears as shown in Figure 3-2 with all RFQ data for the RFQ you select.

### 3.1.3 Viewing/Updating RFQ

There are a number of actions you can invoke from the RFQ Details page after you select an RFQ.

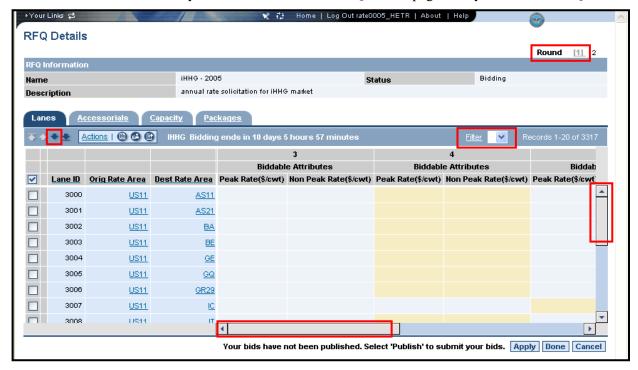


Figure 3-2: RFQ Details Page—Lanes Tab

## To view an RFQ:

- Select Round number 1 (You can only update rates within an active bidding round.); the RFQ Details page appears as shown in Figure 3-2
- Use the vertical scroll bar to view Lanes beyond what is shown on the page; use the horizontal scroll bar to view other Codes of Service/Biddable Attributes; click the Down icon to view the next page of lanes.

Lane filters permit you to limit what is shown to lanes that meet criteria you enter.

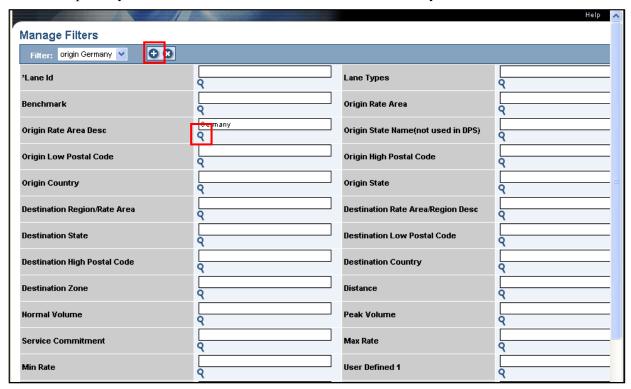


Figure 3-3: Manage Filters Page

#### To create a Lane filter:

- Click *Filter* on the RFQ Details page shown in Figure 3-2
- On the Manage Filters page that appears (Figure 3-3), click the Add (+) icon; a Filter dialog box appears as shown in Figure 2-11 to name your new filter
- Complete the Filter Name field and then click the Done button. The Filter dialog box disappears.

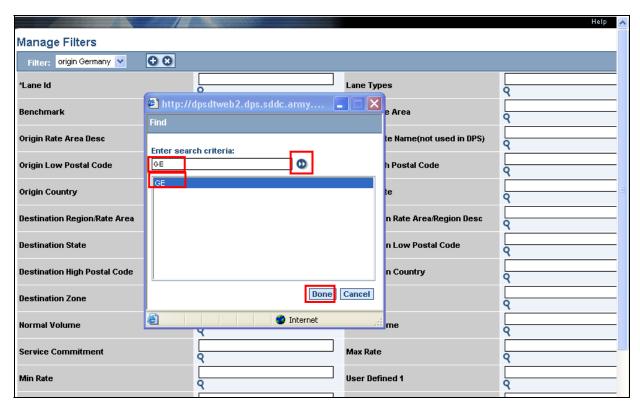


Figure 3-4: Manage Filters Page

## To add a value to Origin Rate Area criterion:

- Click the Find icon immediately beneath the respective criterion field (Figure 3-3); the Find dialog box appears (Figure 3-4)
- Enter one or more characters in the search criteria field, and the click the icon opposite the field
- Click to select one of the search results returned and then click the **Done** button. The Find dialog box disappears and your value is transferred onto the Manage Filters page (Figure 3-5).

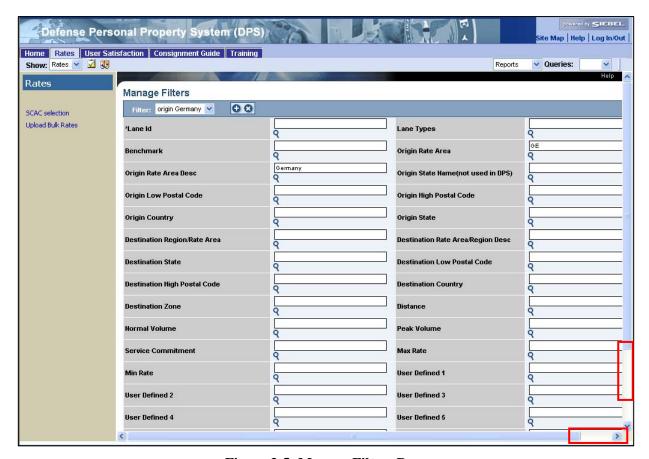


Figure 3-5: Manage Filters Page

# To return RFQ Details page:

- If necessary, use the vertical and horizontal scroll bars to expose the Done button
- Click the Done button at the bottom of the page (not shown). The RFQ Details page reappears. You can apply a filter while viewing the RFQ Details page.

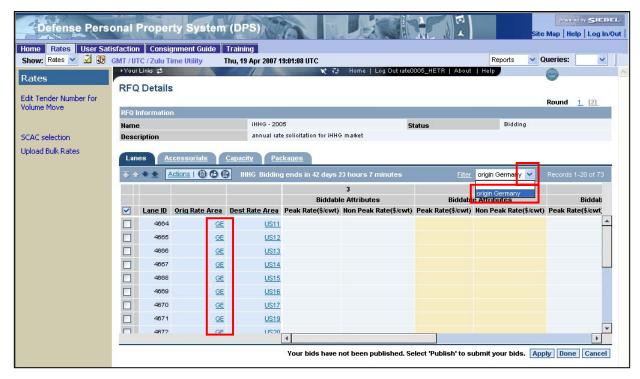


Figure 3-6: RFQ Details Page—with Filter Applied

## To apply a filter:

• Click the down arrow and then select a filter name. Only lanes that meet the filter criteria appear as shown in Figure 3 7.

Different types of RFQs have different sets of biddable attributes. Tan fields within the Lanes table accept updates as shown in Figure 3-7. You can also identify unprotected fields by a solid line border that appears when you left-click anywhere within the cell. These fields correspond to combinations of Lane and Code of Service that are open for bidding within the current round. Lanes table fields that are blue (and do not appear with a solid line border when you left-click) do not accept input.

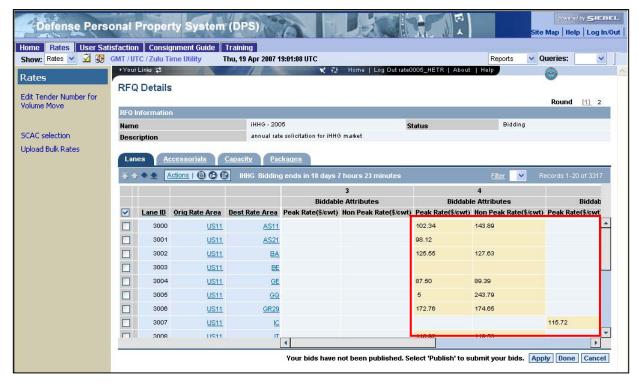


Figure 3-7: RFQ Details Page—Biddable Attributes

#### To enter rates:

Enter a value in each rate field for each Lane and Code of Service you intend to offer service.

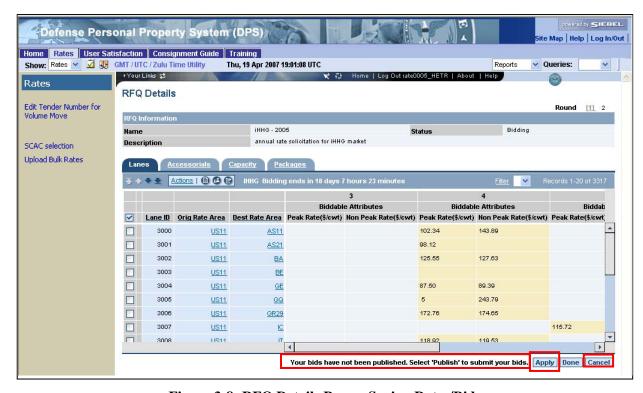


Figure 3-8: RFQ Details Page—Saving Rates/Bids

## To save updates:

- When finished entering rates, click the Apply or Done button to save and validate (Figure 3 9); invalid rates are highlighted
- To correct invalid rates, enter new rates and click the Apply or Done button again.

### To discard updates:

• To return to the RFQ Workbench without saving/validating updates, click the Cancel button. The RFQ Workbench page appears. Refer to Section 7 for instructions on publishing rates.

## To determine publishing status:

• Note the Publish message. If no message appears in this area, rates have already been published. Published rates can be updated (but not withdrawn) however.

When finished working with an RFQ, return to the RFQ Workbench.

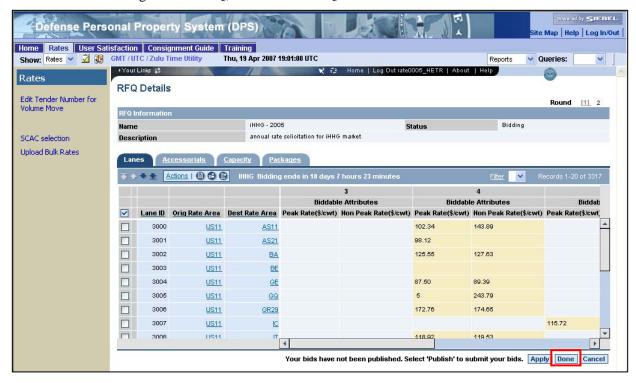


Figure 3-9: Exiting RFQ Details Page

### To return to the RFQ Workbench:

• Click the Done button as shown in Figure 3-9 and the RFQ Workbench page appears.

#### 3.2 ROUND 2

Only annual RFQs (currently dHHG, iHHG, iUB, SS-iHHG and SS-iUB) have two bidding rounds and TSPs may file rates in either Round 1, Round 2 or in both rounds. See Section 3.1 for instructions describing Rate Filing in Round 1.

This section covers Round 2 Rate Filing instructions using the RFQ Workbench. As an example of second round Annual RFQ Rate Filing using the RFQ Workbench, an annual RFQ in the iHHG market is used. These instructions are the same for other types of annual RFQs.

Filing Rates/Bid Submission in Round 2 using the RFQ Workbench consists of four actions:

- 1. Accessing RFQ Workbench
- 2. Selecting an RFQ
- 3. Viewing and providing your rates for the RFQ
- 4. Exiting the RFQ Workbench.

## 3.2.1 Accessing RFQ Workbench

### To access the RFQ Workbench as a TSP:

• Click the *RFQ module* link on the Rates menu in the left sidebar as shown in Figure 2-2. The RFQ Workbench page appears in a new browser window.

#### To access the RFQ Workbench as a TSP Rate Filing Agent:

- Click the SCAC selection link on the Rates menu in the left sidebar as shown in Figure 2-3
- Click the down arrow for TSP Selection and then select a SCAC you want to access. The RFQ
  Workbench page appears in the current browser with all RFQ data in DPS for the SCAC you select as
  shown in Figure 3-10.

## 3.2.2 Selecting an RFQ

You must first select an annual RFQ that is currently in Round 2 bidding.

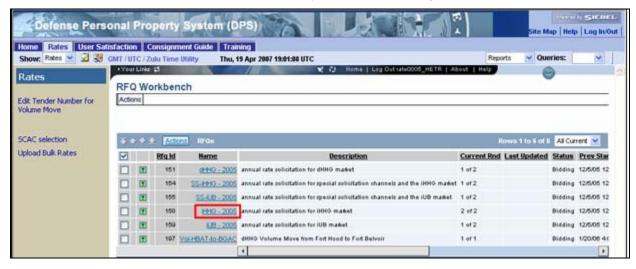


Figure 3-10: RFQ Workbench Page

#### To select the RFQ:

• Click the link in the Name column for the RFQ you want to access, as shown in Figure 3-10. The RFQ Details page appears showing the RFQ you select.

## 3.2.3 Viewing/Updating the RFQ

Round 1 and Round 2 rates are shown on different pages.

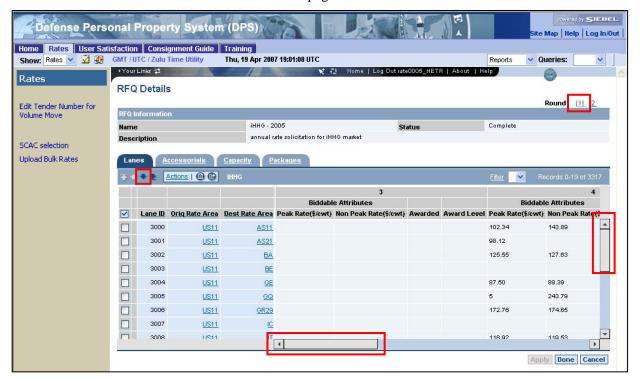


Figure 3-11: Lanes Tab—Scroll Bars

### To view RFQ—Round 1:

- Select Round Number 1 and your Round 1 rates appear as shown in Figure 3-11; Round 1 rates accepted by SDDC cannot be updated in Round 2
- Use the vertical scroll bar to view Lanes beyond what is shown on the page; use the horizontal scroll bar to view more Codes of Service/Biddable Attributes; click the Down icon to view the next page of lanes.

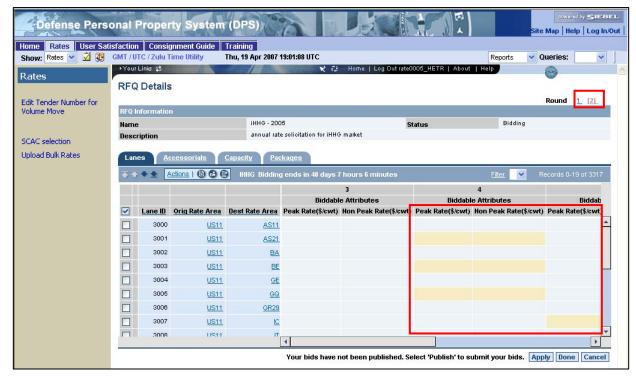


Figure 3-12: Lanes Tab—Biddable Attributes

## To view RFQ—Round 2:

• Select Round Number 2. This corresponds to Round 2 as shown in Figure 3-12. (Updating rates is restricted to the current active bidding round.) Only certain rates may be updated in Round 2. These are the unprotected fields as shown in Figure 3-13. Rates may be updated in Round 2 if after the end of Round 1 they were rejected or omitted.

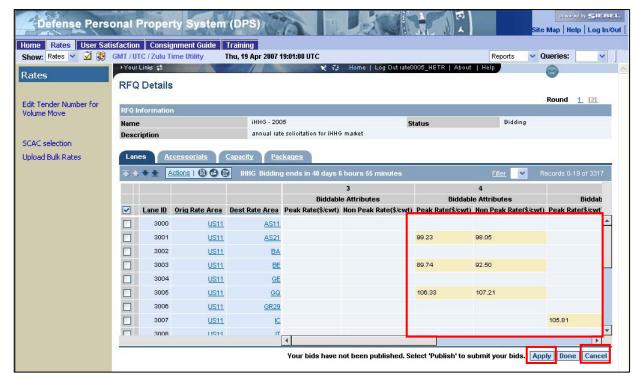


Figure 3-13: Lanes Tab—Unprotected Fields

RFQs have different biddable attributes. Fields in a tan within the Lanes table accept updates. You can also identify unprotected fields by a solid line border that appears when you click the cell. Unprotected fields are available for bidding within the current round. Lanes table fields that are blue (and do not appear with a solid line border when you left-click) do not accept input.

#### To enter rates:

• For each combination of Lane and Code of Service that is viable for bidding in the current round, enter a Peak Rate and Non Peak Rate.

#### To save updates:

- When updates are complete, click the Apply button to save and validate rates; invalid rates are highlighted; otherwise a message reminding you to publish your rates appears at the bottom of the page when all have been successfully validated as illustrated in Figure 3-14
- To correct invalid rates, enter new rates and click the Apply button again.

### To discard updates:

• To return to the RFQ Workbench without saving/validating updates, click the Cancel button. The RFQ Workbench page appears.

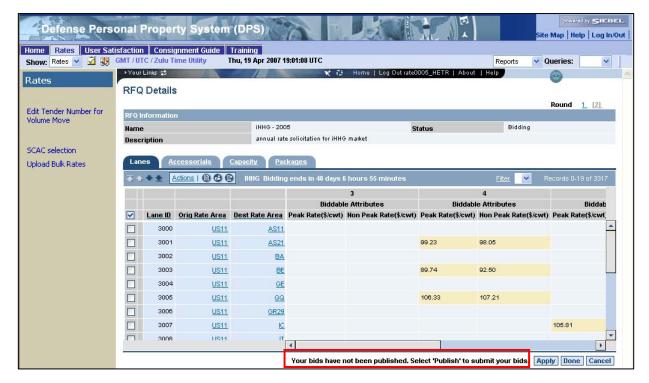


Figure 3-14: Lanes Tab—Rates Publish Status Message

Refer to Section 7 for instructions on publishing rates.



Figure 3-15: RFQ Details Page—Lanes Tab

## To return to the RFQ Workbench:

• Click the Done button; the RFQ Workbench page appears.

#### 3.2.4 Exiting the RFQ Workbench

## To exit the RFQ Workbench:

Close the RFQ Workbench browser window. The RFQ Workbench window disappears.

## 3.3 SPECIAL SOLICITATION RFQS

Special Solicitation (SS) RFQs have several characteristics worth noting:

- SS if for the International market only—SS-iHHG and SS-iUB
- SS consists of one or more *channel groups* (foreign countries); one or more of which, must be bid across at least one COS in its entirety
- SS is generally awarded to one TSP per channel group.

Special solicitation RFQs are identifiable within the RFQ Workbench by Name and Description as shown with SS-iHHG-2006 in Figure 3-16.

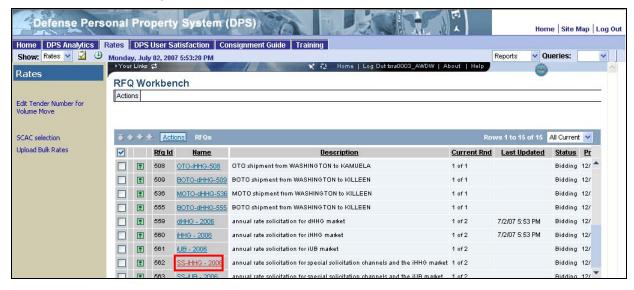


Figure 3-16: Selecting a Special Solicitation RFQ

Select SS-iHHG-2006 to see the RFQ Details as shown in Figure 3-17.

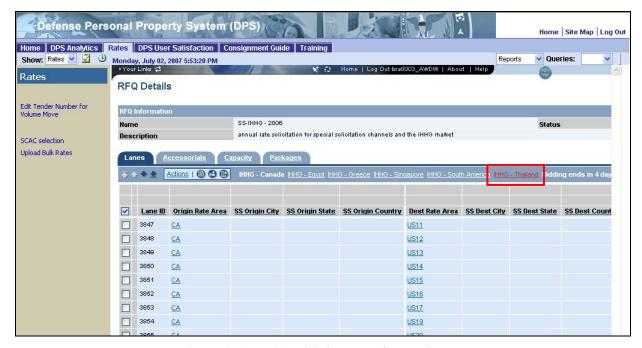


Figure 3-17: Initial SS Channel Group Shown

This Special Solicitation RFQ comprises six channel groups—one for: Canada, Egypt, Greece, Singapore, South America and Thailand. Canada is the first channel group that is initially shown. Select another channel group to see channels that originate and/or terminate in the respective country. Select *IHHG* - *Thailand* to see channels originating in Thailand as shown in Figure 3-18.

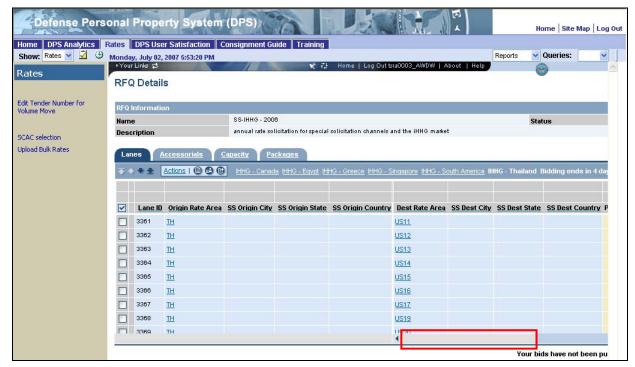


Figure 3-18: iHHG - Thailand Channel Group

Scroll to the right to see biddable attributes as shown in Figure 3-19.

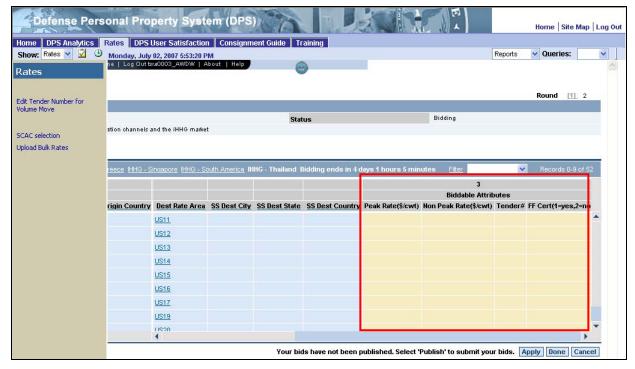


Figure 3-19: iHHG - Thailand Biddable Attributes

Four biddable attributes (per channel) appear for Code of Service "3." Scroll to the right again to skip past this COS as shown in Figure 3-20.

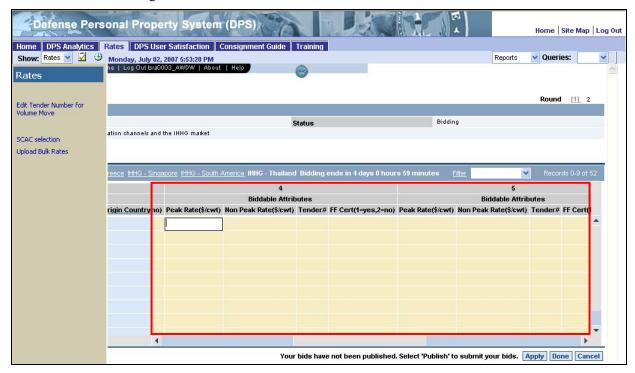


Figure 3-20: iHHG - Thailand Codes of Service

Codes of Service "4" and "5" appear next. Click the first field within a COS to begin. In this example, this is the peak single factor rate for the first channel, which is from Thailand to US11 rate area. Provide all four biddable attributes on every channel for each COS you want to bid.

Tender# is an identifier you provide that identifies your bid. Provide the same Tender# value on all channels. Enter a "1" or "2" along with your other biddable attributes on all channels to indicate whether or not you are foreign flag certified (1=Yes/2=No). Assuming you are bidding one COS and are providing the same biddable attributes for each channel, Figure 3-21 illustrates a completed special solicitation bid.

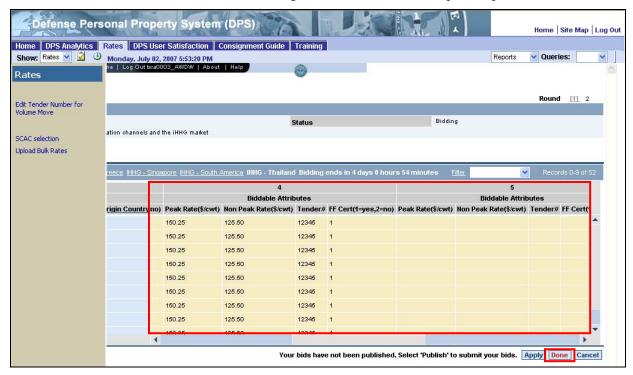


Figure 3-21: Completed SS Bid

Click the Apply or Done button when finished to save your submission.

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## 4 BIDDING ON DAILY RFQS WITH RFQ WORKBENCH

Daily RFQs are for shipments within the OTO, MOTO, BOTO, and Volume Move shipment categories, and are each explicitly solicited. You are eligible to bid on OTO shipments if you have participated in the respective household goods market in good standing during the entire previous program year. To receive a volume move solicitation, you must be an active TSP and have rates on file on the channel on which the volume move is to take place. You are eligible to bid on MOTO and/or BOTO shipments if you have applied for and were approved in the respective program.

You are notified via email and the RFQ Workbench when invited to bid on a daily RFQ. Daily RFQs always have one bidding round and appear on your RFQ Workbench page when solicited—where they remain visible until awarded. The RFQ name and description reflects whether it is an OTO, MOTO, or BOTO shipment, or volume move, and whether the market is domestic or international.

## 4.1 BIDDING ON OTO, MOTO, AND BOTO SHIPMENTS

To bid on a daily solicitation, you must respond using DPS during a discrete predetermined timeframe identified in the email notification and RFQ that defines the bidding round. To see daily solicitations as a TSP user, log in to DPS, select **Rates** on the DPS Menu, and then select *RFQ Module* from the Rates menu in the left sidebar.

RFQs for which you can respond with a bid appear with a Status of "Bidding" as shown in Figure 4-1 seen by a rate filing agent.



Figure 4-1: Daily RFOs in Bidding Status

In this figure, you can see two domestic boat shipments (BOTO-dHHG-555 and BOTO-dHHG-564) and two international OTO shipments (OTO-iHHG-565 and OTO-iHHG-566). Select the RFQ name in the Name column to open the RFQ and enter your bid.

The RFQ Details page shown in Figure 4-2 appears when OTO-iHHG-565 is selected.



Figure 4-2: iHHG OTO Shipment Attributes

All daily RFQs appear as a single row on the RFQ Details page, which includes blank fields in which to enter your bid. Scroll to the right to reveal shipment requirements (i.e., requested delivery date, shipment weight, etc.) as shown in Figure 4-3.



Figure 4-3: iHHG OTO Shipment Requirements

Scroll to the right again to reveal the fields in which you are to provide your bid as shown in Figure 4-4.



Figure 4-4: iHHG OTO Shipment Biddable Attributes

Table 4-1 lists the biddable attributes for OTO, MOTO, and BOTO shipments.

AttributeDescriptionOTO-dHHGLine haul discount and SIT discount.OTO-iHHGSingle factor rate (dollar amount per 100 pounds) and Foreign Flag Certification (1=Yes/2=No).MOTOFlat charge only.BOTO-dHHGFlat charge only.

Table 4-1: OTO, MOTO, and BOTO Biddable Attributes

In this instance, a single factor rate and a "1" or "2" entered within the FF Cert field is required. Click the Apply or Done button when finished to save your bid. You may revise your bid during the round; however, you cannot withdraw a bid once published. You are notified via email and in Shipment Management if your bid is selected and you are awarded the shipment.

#### 4.2 BIDDING ON VOLUME MOVE SHIPMENTS

Flat charge only.

**BOTO-iHHG** 

Bidding on a volume move is similar to the process followed with OTO, MOTO, and BOTO shipments; however, there are a few additional considerations and steps. To be accepted, a volume move bid must be less than the standard rate you have on file for the channel and code of service i.e., higher discounts for domestic and a lower single factor rate for international. You must also affirm that will be able to pick up at least 40,000 pounds per day. A volume move can be awarded to more than one TSP, and although there is only one bidding round, there are two selection phases within the awarding process. Volume moves for which you can respond with a bid appear with a Status of "Bidding." The RFQ Workbench Description column identifies volume moves and whether domestic or international. Select a volume move RFQ name in the Name column to view the requirements of the volume move and enter your bid. The RFQ Details page appears as shown in Figure 4-5.



Figure 4-5: dHHG Volume Move Attributes

This is a domestic (Code of Service "D") volume move from Quantico, VA to Del Mar, CA. Scroll to the right to reveal the volume move requirements as shown in Figure 4-6.



Figure 4-6: dHHG Volume Move Requirements

This volume move is for an estimated 100 shipments—each with an estimated weight of 9,000 pounds, for a total weight of 900,000 pounds. Scroll to the right again to reveal the biddable attributes as shown in Figure 4-7.

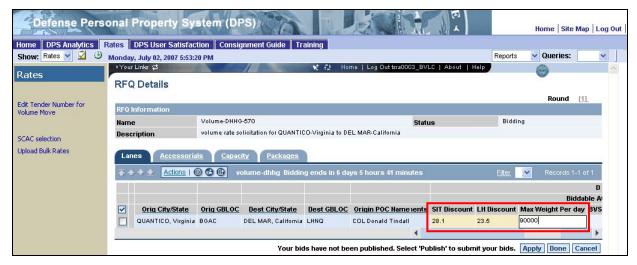


Figure 4-7: dHHG Volume Move Biddable Attributes

This example shows: 28.1% and 23.5% entered for the SIT and line haul discounts respectively, and a representation that this TSP can pick up 90,000 pounds per business day. There is also a required FF Cert field to the right that is not shown to indicate foreign flag certification (1=Yes/2=No). When finished entering all four required biddable attributes, click the Apply or Done button to save and submit your bid.

Volume move RFQs disappear from TSP RFQ Workbenches at the conclusion of the bidding round and email notifications are sent to TSPs that are selected for a contingent primary or secondary award. Only one TSP can receive a contingent primary award. If contingent secondary awards are made, they can be made to one or more TSPs. If you are selected and accept your contingent award level (primary or secondary), you have 48 hours from the time the notice of contingent awards is made to respond with a tender number. To enter your tender number, from the Rates menu in the right sidebar of any DPS Rates page, select *Edit Tender Number for Volume Move*. The page shown in Figure 4-8 appears.

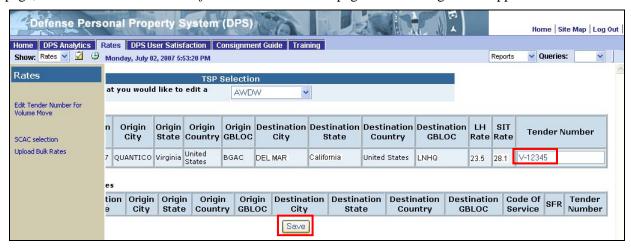


Figure 4-8: Entering Volume Move Tender Number

If you are a TSP Rate Filing Agent, you first must select the TSP SCAC for which you want to enter a volume move tender number first to see volume moves pending this. It is possible that multiple volume moves pending entry of a tender number may appear. Within the Tender Number column of the volume move you want to accept a contingent award, enter your tender number and then click the Save button. If you choose not to accept your contingent award, simply ignore the notification and do not respond with a tender number.

DCN: 2695001-3B-228-008-rev1

DPS saves your tender number(s) as acceptance of your volume move award. You may return to this page to change or remove your tender number during the 48 hour period following notification to provide a tender number. After 48 hours have elapsed, respondents are final ranked and notified if selected as a primary or an alternate TSP. The only scenario that would change an award level is when the TSP with the primary contingent award does not respond within 48 hours. In this case, the highest ranked secondary TSP receives the primary award when re-ranked.

## 5 FILING RATES USING BIDLINX

BidLinx is an offline Excel<sup>®</sup> spreadsheet tool that is appropriate for preparing moderate size annual submissions in response to a single RFQ. As an example, an annual RFQ for the iHHG market is used to illustrate this method of rate filing. The procedure is similar when filing rates for the other annual RFQs (currently dHHG, iUB, SS-iHHG, and SS-iUB). BidLinx cannot be used to bid on daily RFQs (i.e., for OTO, BOTO, MOTO, and Volume Move shipments).

The process to file annual rates using BidLinx consists of several steps:

- Accessing the RFQ Workbench
- Selecting an annual RFQ
- Exporting RFQ channel (.lan file) data
- Importing the channel data into BidLinx
- Updating the RFQ with your rates within BidLinx
- Exporting a rates (.bid file) out of BidLinx
- Importing your rates into the RFQ Workbench.

**Note**: For description and format of BidLinx Data Elements, refer to Section 2.3. Figure 2-23 illustrates the data elements that will be exported. Table 2-5, Table 2-7 and Table 2-8 provide additional information on the Workbench Export fields.

## 5.1 ACCESS RFQ WORKBENCH

### To access the RFQ Workbench as a TSP:

• Select *RFQ module* on the Rates menu in the left sidebar as shown in Figure 2-2. The RFQ Workbench page appears in a new browser window.

## To access the RFQ Workbench as a TSP Rate Filing Agent:

- Select SCAC selection on the Rates menu in the left sidebar as shown in Figure 2-3.
- Click the down arrow for TSP Selection and then select a SCAC you want to access. The RFQ Workbench page appears in the current browser with all RFQ data in DPS for the SCAC you select as shown in Figure 5-1.

### 5.2 SELECT RFQ

You can select any annual RFQ in a Round 1 or Round 2 bidding status.



Figure 5-1: RFQ Workbench Page

## To select an RFQ:

• Click the link in the Name column for the RFQ you want to access. The RFQ Details page appears with all RFQ data for the RFQ you select as shown in Figure 5-2.

### 5.3 EXPORT RFQ

You can select and export channel data comprising an annual RFQ to your computer where you can work offline using BidLinx.

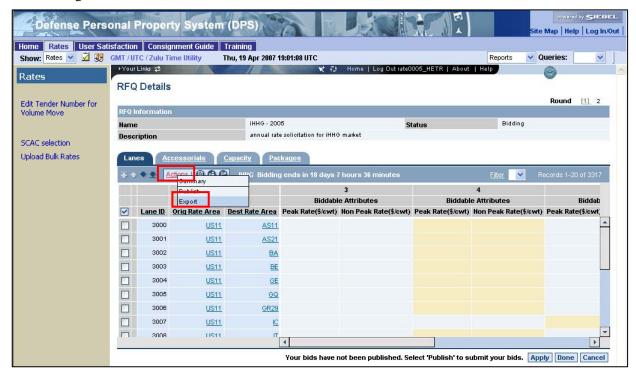


Figure 5-2. RFQ Details Page—Lanes Tab

## To export an RFQ (.lan Lane file) from the RFQ Workbench:

Select "Export" from the Actions drop-down menu

- The Export page appears as shown in Figure 5-3
- Select "Lane Data for BidLinx" from the Data drop-down list and then click the Export button
- The File Download dialog box appears (Figure 5-4)
- Click the Save button
- The Save As dialog box appears (Figure 5-5)
- Click Desktop
- Enter the RFQ name in the File Name field and then click the Save button
- The Save As and File Download dialog boxes disappear.

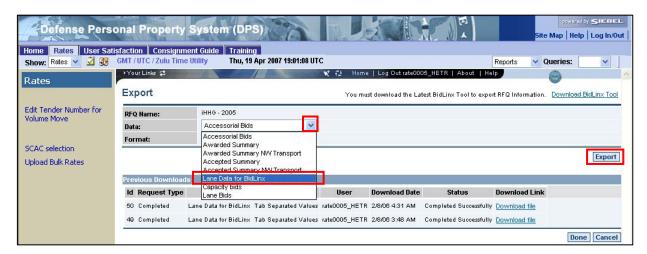


Figure 5-3: Export Page—Data Selection

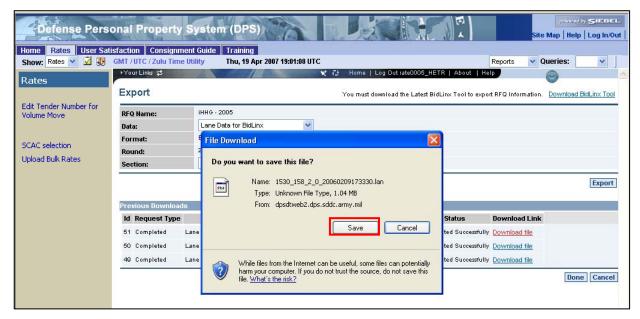


Figure 5-4: Export Page—Saving Your Download File

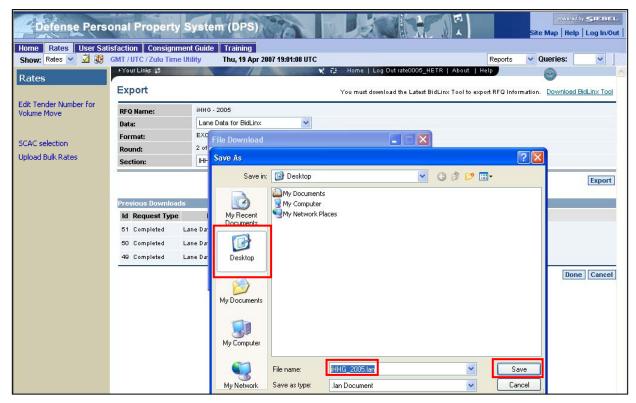


Figure 5-5: Export Page—Naming Your Download File



Figure 5-6: Export Page—Downloading Bidlinx Tool

#### To Download the BidLinx Tool:

- Select Download BidLinx Tool
- From the File Download dialog box appears (Figure 5-7), click the Save button
- From the Save As dialog box appears (Figure 5-8), click Desktop

• Enter the RFQ name in the File Name field and then click the Save button. The Save As and File Download dialog boxes disappear.

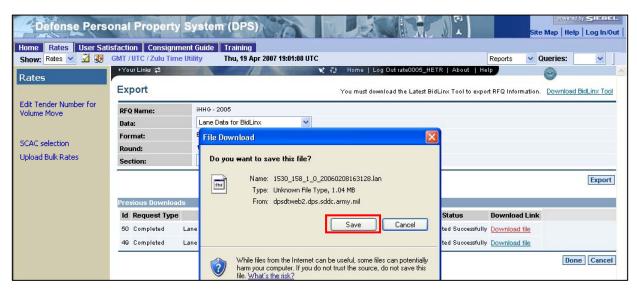


Figure 5-7: Export Page—Saving BidLinx Tool

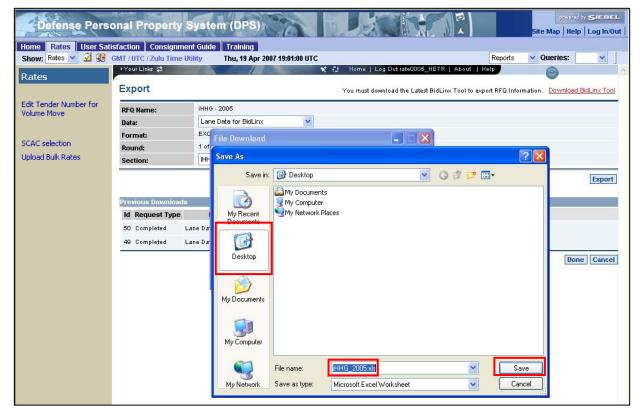


Figure 5-8: Export Page—Filing the Bidlinx Tool

# 5.4 VIEW/UPDATE RFQ

You can open the BidLinx tool at any time.



Figure 5-9: Windows Desktop

## To open the BidLinx tool:

- Double-click the BidLinx icon located on the Desktop (Figure 5-9); the BidLinx tool opens with a Security Warning dialog box (Figure 5-10)
- Click the Enable Macros button. The Security Warning dialog box disappears and BidLinx appears as shown in Figure 5-11.

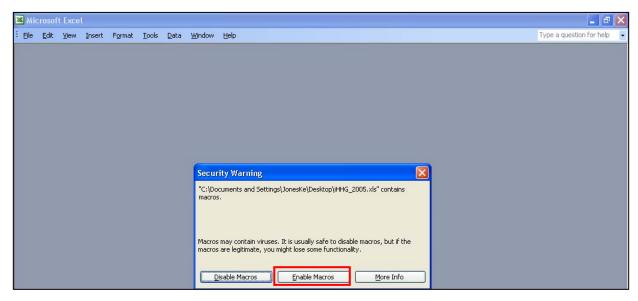


Figure 5-10: Security Warning Dialog Box

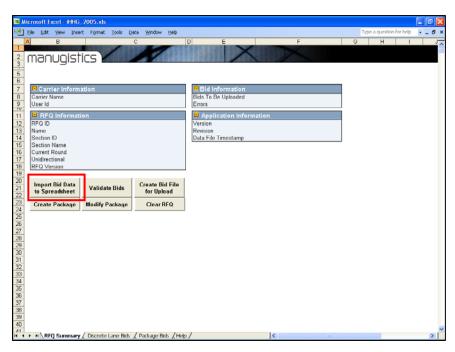


Figure 5-11: RFQ Summary Tab

# To import RFQ channel data into BidLinx:

- Click the Import Bid Data to Spreadsheet button as shown in Figure 5 11
- From the Open LAN Import File dialog box that appears (Figure 5 12), click Desktop
- Click the LAN file icon and then click the Open button and the "Please wait..." dialog box opens; once the data import is complete, the "Please wait..." dialog box automatically closes
- Click the OK button on the message box shown in Figure 5-13 to acknowledge successful import.

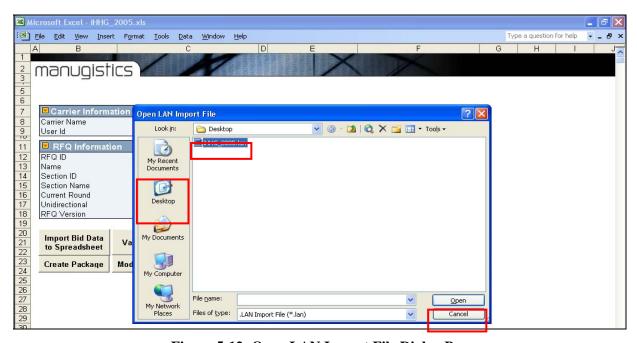


Figure 5-12: Open LAN Import File Dialog Box

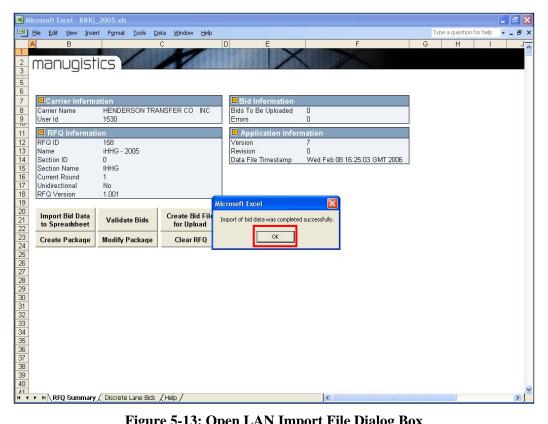


Figure 5-13: Open LAN Import File Dialog Box

You can now view the imported RFQ.

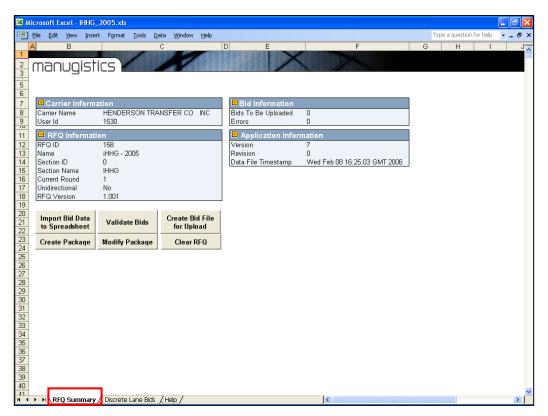


Figure 5-14: RFQ Summary Tab

# To view the imported RFQ:

• Select the Discrete Lane Bids tab. The Discrete Lane Bids page appears as shown in Figure 5-15.

You may update the RFQ by entering your rates. Rates may be entered directly into the spreadsheet or transferred to the spreadsheet from a file in a format recognized by Excel.

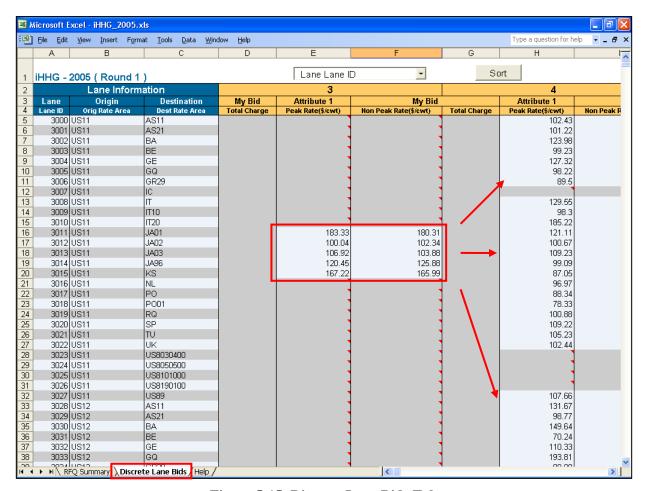


Figure 5-15: Discrete Lane Bids Tab

## To update RFQ (by entering rates directly into spreadsheet):

- For each combination of Lane and Code of Service that is viable for bidding in the current round, enter a Peak Rate and Non Peak Rate
- When finished, select the **RFQ Summary** tab. The RFQ Summary page appears as shown in Figure 5-16.

#### To validate rates/bids:

- Click the Validate Bids button as shown in Figure 5-16 and the "Please wait..." dialog box opens; when validation is complete, the dialog box closes automatically
- If errors are reported (Verify Errors is not equal to zero), correct them and re-validate.

**Note:** If errors are reported, fields in error are highlighted within the **Discrete Lane Bids** tab and you will be unable to export your rates to DPS until corrected.

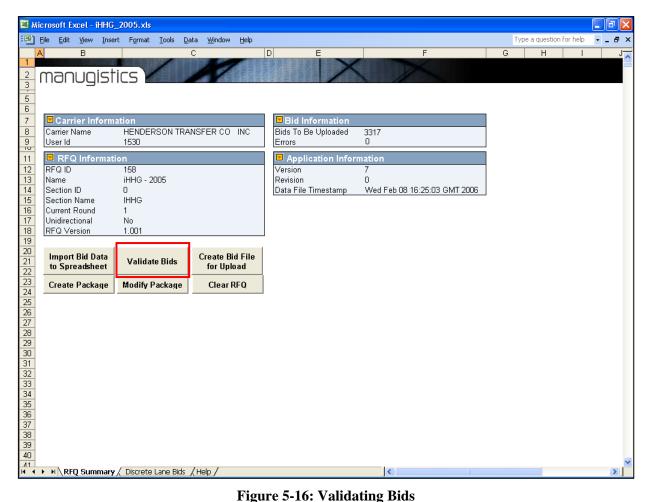


Figure 5-16: Validating Bids

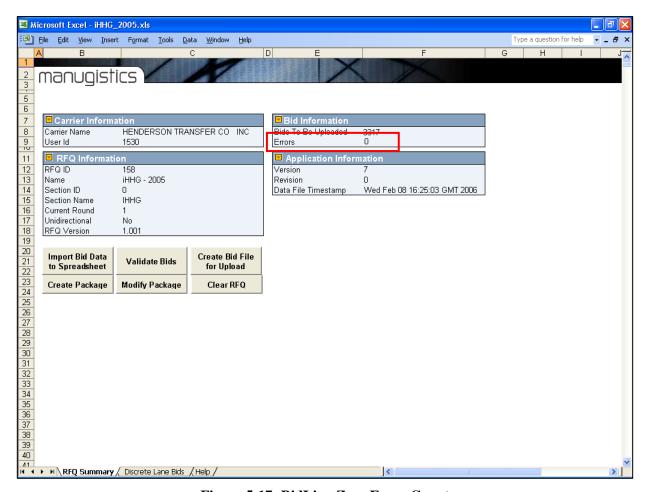


Figure 5-17: BidLinx Zero Error Count

# To save BID export file:

- Click the Create Bid File for Upload button as shown in Figure 5-18
- Within the Save BID Export File dialog box that appears (Figure 5-19), click Desktop
- Enter the RFQ name in the File name field and then click the Save button and the Save BID Export File dialog box closes and the "Please wait..." dialog box opens; when save is complete, the dialog box closes automatically and a confirmation dialog box appears (Figure 5-20)
- Click the OK button. The dialog box closes.

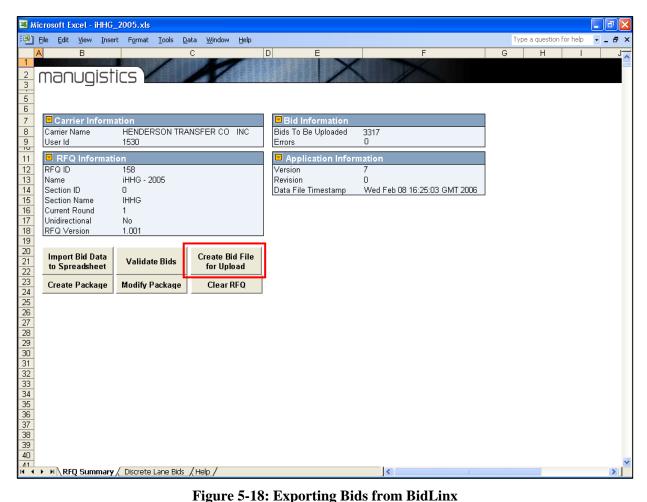


Figure 5-18: Exporting Bids from BidLinx

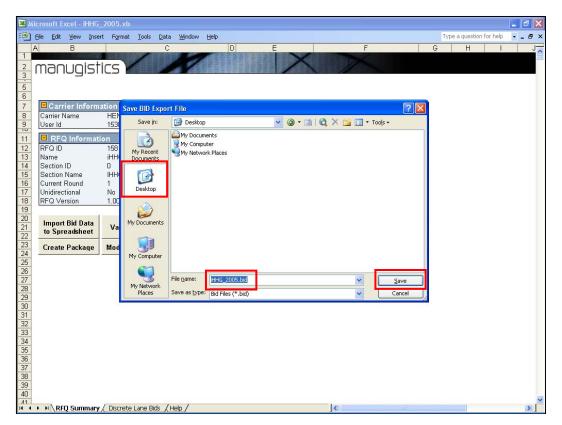


Figure 5-19: RFQ Summary Tab—Save BID Export File

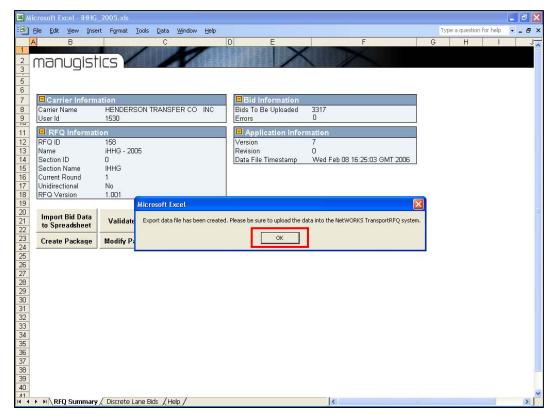


Figure 5-20: RFQ Summary Tab—Export BID File Confirmation

### 5.5 IMPORT COMPLETED BID FILE



Figure 5-21: Importing BidLinx Data into DPS

## To import your rates back into the RFQ Workbench:

- Select Import as shown in Figure 5-21
- Within the Import dialog box opens (Figure 5-22), click the Browse button
- Within the Choose file Windows dialog box that appears (Figure 5-23), click Desktop and then click the BID file icon
- Verify the File name and then click the Open button; the Choose file dialog box disappears
- Click the Done button as shown in Figure 5-24
- Note the message verifying import completed successfully as shown in Figure 5-25
- Click the Done button. The Import dialog box closes.

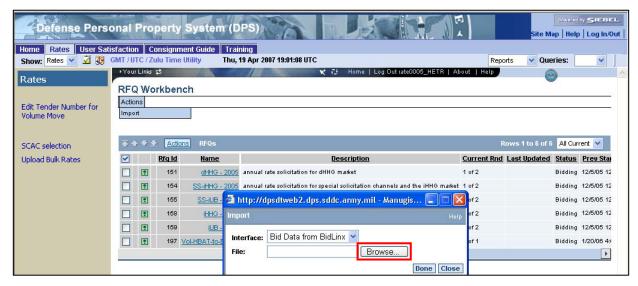


Figure 5-22: RFQ Workbench Page—Import

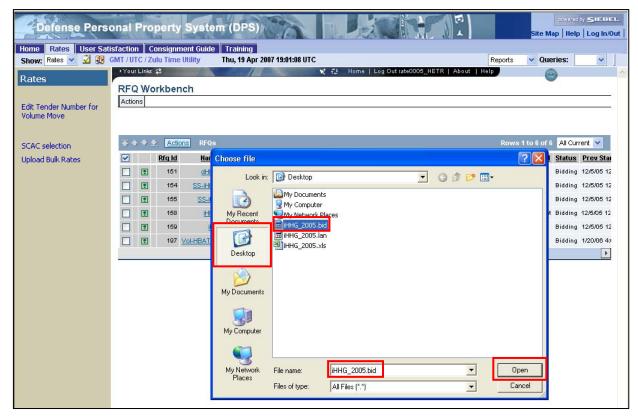


Figure 5-23: RFQ Workbench Page—Specifying Import File

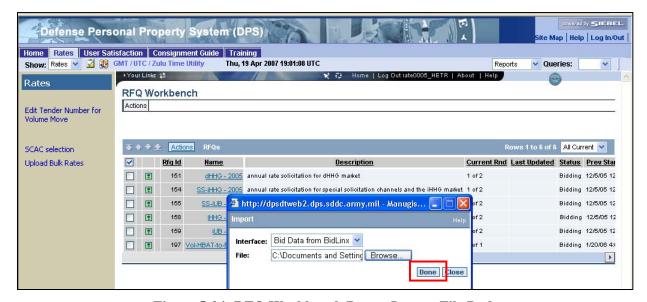


Figure 5-24: RFQ Workbench Page—Import File Path

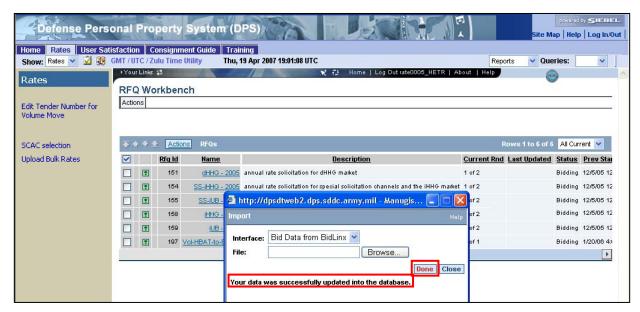


Figure 5-25: RFQ Workbench Page—Import File Confirmation

# 5.6 EXIT RFQ WORKBENCH

## To exit the RFQ Workbench:

• Close the RFQ Workbench browser window. The RFQ Workbench window disappears.

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#### 6 BULK RATE FILING

You can file annual rates in multiple markets and/or for multiple SCACs with a single *bulk rates file*. Bulk rate filing is not available for bidding daily RFQs (i.e., OTO, BOTO, MOTO, and Volume Move). Use the RFQ Workbench instead when responding to these, which include only one lane and COS.

The Bulk Rate Filing method consists of three primary steps:

- 1. Preparing your bulk rates file
- 2. Accessing the Bulk Rates dialog
- 3. Uploading your bulk rates comma delimited ASCII (.csv) file.

**Note**: Files that include non-ASCII characters or hard returns will not process correctly and will generate errors.

### 6.1 Preparing your Bulk Rates File

You can use any computer software or application that saves output in .csv format. Figure 6-1 is an example of a small bulk rates file for multiple SCACs and Families First markets manifested in multiple standard solicitation RFQs. You must submit standard rates and special solicitation rates in separate files.

#### **6.1.1 Standard Annual Rates**

Each standard rate record consists of seven fields:

- 1. A TSP SCAC
- 2. A Families First Market identifier ("DHHG," "IHHG," or "IUB")
- 3. An origin rate area code
- 4. A destination
  - a) For domestic—a region identifier (all contain an explicit space that you must include)
  - b) For international—a rate area code
- 5. A Code of Service
- 6. Domestic Rates—LH and SIT discounts (percentages off rates in 400NG Tariff)
- 7. International Rates—a non-peak and a peak single factor rate (dollar amounts per 100 pounds).

```
ALLV,DHHG,US66,REGION 1,D,50.50,70.30
ALLV,IUB,US47,AS11,7,30.45,50.45
ALLV,IHHG,US47,AS11,3,90.45,140.22
ATVN,DHHG,US68,REGION 1,D,45.50,78.55
ATVN,IUB,US68,AS11,6,30.30,50.45
```

Figure 6-1: Bulk Rate File Example for Standard Solicitations

# **6.1.2** Special Solicitation Annual Rates

Each special solicitation rate record consists of the same (seven) fields used with standard annual rates plus five additional fields:

- 1. A TSP SCAC
  - (a) A Families First Market identifier ("IHHG" or "IUB")

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- (b) An origin rate area code
- (c) A destination rate area code
- (d) A Code of Service
- (e) A peak single factor rate
- (f) A non-peak single factor rate
- (g) A channel description (an optional field that can have up to 200 characters)
- (h) A tender number (a required field that can have up to 200 characters)
- (i) A rate filing representative's name (a required field that can have up to 200 characters)
- (j) A file number (an optional field for OTO, MOTO. BOTO and Volume Move that can have up to 200 characters)
- (k) A foreign flag certification code (1=Yes/2=No).

The example in Figure 6-2 illustrates selected records of an acceptable file. Records comprising each channel group are accepted only when a rate is provided across every channel for each code of service being offered.

BVLC,IHHG,SN,US11,4,625.05,526.82,Descripton SN to US11,GIPU7601,Rate Filing tsra,File3645,1 BVLC,IHHG,SN,US11,5,625.05,526.82,Descripton SN to US11,GIPU7601,Rate Filing tsra,File3645,1 BVLC,IUB,SN,US11,7,605.05,506.82,Descripton SN to US11,GIPU7601,Rate Filing tsra,File3645,1 BVLC,IUB,SN,US11,J,625.05,526.82,Descripton SN to US11,GIPU7601,Rate Filing tsra,File3645,1 ALLV,IHHG,SN,US11,4,625.05,526.82,Descripton SN to US11,GIPU7601,Rate Filing tsra,File3645,1

Figure 6-2: Bulk Rate File Example for Special Solicitations

### **6.1.3** Data Elements Information

DPS will allow the user to upload a comma-delimited text file. The name of the file must end with ".cvs". The file name should contain <user's login>\_<year of submission>.csv. For example, adp0001\_2007.cvs

**Note:** If you have more than one file to upload, you may include additional characters after the <year of submission> to help you identify the individual file. For example, adp0001 2007 DHHG.cvs

Table 6-1, Table 6-2, and Table 6-3 describe the data elements format for Domestic, International and Special Solicitation files.

**Table 6-1: Domestic File Format** 

Data Element Name	Length	Record Position	Required Indicator	Comments	Sample Data
SCAC	4	1	Mandatory	Four-character TSP identifier	BVLC
Market	4	2	Mandatory	Mandatory Market identifier - "DHHG"	
Origin Rate Area	10	3	Mandatory	An origin rate area code	US66
Destination Rate Area	10	4	Mandatory	A region identifier	REGION 1
Code of Service	1	5	Mandatory	A Code of Service – "D" for DHHG market	D
LH Discount	>=1.00 and <=99.00	6	Mandatory	LH discount - percentages off rates in 400NG Tariff; the acceptable format is xx.xx,	50.50
SIT Discount	>=1.00 and <=99.00	7	Mandatory	SIT discount- percentages off rates in 400NG Tariff; the acceptable format is xx.xx.	70.30

Note: In a Domestic File Format, each line must contain exactly six commas.

**Table 6-2: International File Format** 

Data Element Name	Length	Record Position	Required Indicator	Comments	Sample Data
SCAC	4	1	Mandatory	Four-character TSP identifier	ALLV
Market	4	2	Mandatory	Market identifier - "IHHG" or "IUB"	IHHG
Origin Rate Area	10	3	Mandatory	Mandatory An origin rate area code	
Destination Rate Area	10	4	Mandatory	Rate area code	AS11
Code of Service	1	5	Mandatory	A Code of Service – 7,8,J for IUB market and 3,4,5,6,T for IHHG market	3
Peak Rate	>=1.00 and <=999.00	6	Mandatory	A peak single factor rate - dollar amounts per 100 pounds; the acceptable format is xxx.xxx.	90.45
Non-peak Rate	>=1.00 and <=999.00	7	Mandatory	A non-peak and factor rate - dollar amounts per 100 pounds; the acceptable format is xxx.xxx.	140.22

Note: In an International File Format, each line must contain exactly six commas.

**Table 6-3: Special Solicitation File Format** 

Data Element Name	Max Length	Record Position	Required Indicator	Comments	Sample Data
SCAC	4	1	Mandatory	Four-character TSP identifier	BVLC
Market	4	2	Mandatory	Market identifier - "IHHG" or "IUB"	IHHG
Origin Rate Area	10	3	Mandatory	An origin rate area code	SN
Destination Rate Area	10	4	Mandatory	A destination rate area code	US11
Code of Service	1	5	Mandatory	Code of Service – 7,8,J for IUB market and 3,4,5,6,T for IHHG market	4
Peak Rate	>=1.00 and <=999.00	6	Mandatory	A peak single factor rate - dollar amounts per 100 pounds; the acceptable format is xxx.xxx.	625.05
Non-Peak Rate	>=1.00 and <=999.00	7	Mandatory	A non-peak and factor rate - dollar amounts per 100 pounds; the acceptable format is xxx.xxx.	526.82
Description	200	8	Optional	A description of a channel. Can be alphanumeric and can be blank. It cannot include commas.	SN to US11
Tender Number	200	9	Mandatory	TSP's Tender Number Can be alphanumeric	GIPU7601

Data Element Name	Max Length	Record Position	Required Indicator	Comments	Sample Data
				and can be blank. It cannot include commas. Value must be the same for all rates filed for the same Group and Code of Service. For example, all rates To and From Singapore for Code of Service 4 must have the same value in Tender Number.	
Name of TSP Representative	200	10	Mandatory	Can be alphanumeric and can be blank. It cannot include commas.	John Smith
File Number	200	11	Optional	TSP File Number can be alphanumeric and can be blank. It cannot include commas.	File3645
Foreign Flag Certification	1	12	Optional	A foreign flag certification code (1=Yes/2=No). Can be alphanumeric and can be blank. It cannot include commas.	1

Note: In a Special Solicitation File Format, each line must contain exactly 11 commas.

## 6.2 ACCESSING BULK RATES DIALOG

The bulk rates interface with DPS is administered under the Upload Bulk Rates page that is accessible to all DPS users with rate filing capability.



Figure 6-3: Upload Bulk Rates Link

### To access the Upload Bulk Rates page:

• Log in to DPS and select *Upload Bulk Rates* from the DPS Rates menu in the left sidebar as shown in Figure 6-3. The Upload Bulk Rates page shown in Figure 6-4 appears.

### 6.3 UPLOADING YOUR BULK RATES FILE

Provide your file path and rate type on the Upload Bulk Rates page.



Figure 6-4: Upload Bulk Rates Page

### To upload your bulk rates file from your Windows system:

- Select the "Standard" or "Special Solicitation" option button to identify your rate type
- Click the <u>Browse</u> button on the Upload Bulk Rates page shown in Figure 6-4; the Windows Choose File dialog box appears as shown in Figure 6-5

- Locate and select your ASCII file (the Windows Desktop is illustrated as the location of the file used in this example); right-click to rename the file to: dpsrates.csv
- Select the file name; the file name is transferred into the File Name field
- Click the Open button; the Choose File dialog box disappears and the file and path are transferred onto the Upload Bulk Rates page as shown in Figure 6-6
- Click the **Submit** button. A message indicating the result of the submission appears as shown in Figure 6-7.

**Note:** You may upload bulk rates as many times as you want during each bidding round, and you must only include rates that you are either correcting or providing for the first time. Bulk rate filing has no transaction to delete a rate; therefore, you must use the RFO Workbench to remove rates.

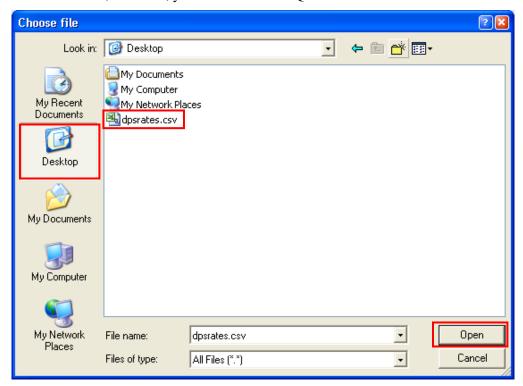


Figure 6-5: Windows Choose File Dialog Box

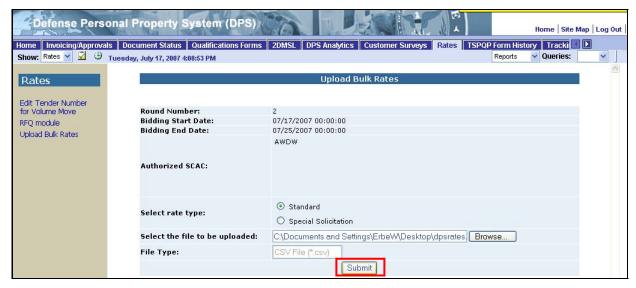


Figure 6-6: Upload Bulk Rates Page—File Specified

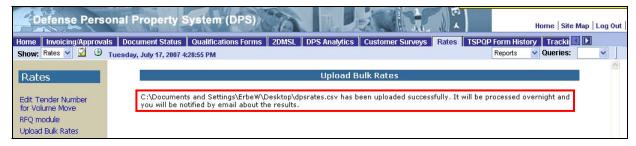


Figure 6-7: Upload Bulk Rates Page—Confirmation Message

### 6.4 RESPONDING TO BULK RATE FILING EXCEPTIONS

Bulk rates files are validated three times:

- 1. Immediately on-screen when submitted
- 2. Overnight
- 3. At the conclusion of the current round.

### 6.4.1 Immediate Onscreen Validation

Upon submission, your bulk rates file is immediately examined to ensure:

- It is in .csv format
- There are no illegal characters
- Records and fields are properly delimited
- The correct number of fields is present on each record.

A message immediately appears on-screen confirming whether or not your bulk rates file meets these criteria. You may resubmit your file as many times as needed until the submission message confirms that your file has uploaded successfully.

### 6.4.2 Overnight Validation

Overnight your bulk rates file is examined to ensure:

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- TSP Rate Filing Agent is permitted to submit rates for all multiple SCACs and markets
- TSP Master is permitted to submit rates for their own SCAC and multiple markets
- TSPs are approved by SCACs (i.e., not in Prospective or Inactivated status)
- Market codes are valid (are "dHHG," "iHHG" and "iUB" only)
- Channel origin and destination identifiers are valid and legitimate with markets
- There are no conflicts with (domestic) intra/interstate eligibility
- Codes of service are valid with associated channel types
- Rates consist of only digits and an optional decimal point (period), have no more than two decimal digits and are within acceptable ranges (reasonableness is validated at the end of rounds)
- Rates accepted in Round 1 are not resubmitted in Round 2.

DPS sends a separate email message (Figure 6-8) for each SCAC that does not meet all of the overnight criteria—to the respective TSP and submitter (when a rate filing agent submits the file). No email message is sent when all rates submitted for a SCAC are valid. If you receive an email message, make corrections to your bulk rates file and resubmit. It is possible that additional/different exceptions may be encountered when you resubmit rate records you correct.

**Note:** Some exceptions are qualifications-related and indicate discrepancies that must be addressed within TSP Qualifications, possibly with SDDC or by removing records from your file. Table 6-4 lists all exceptions that can potentially be reported during overnight bulk rate file validation.

```
from "rates@sddc.army.mil" <rates@sddc.army.mil> Apr 14 reply-to rates@sddc.army.mil to <a href="mailto:DAWN@dpstestsra.net">DAWN@dpstestsra.net</a>, dps.agentusers@gmail.com date Apr 14, 2007 2:08 AM subject Standard: Rate(s) Rejected
```

You are hereby notified that the Rate(s) submitted for the following channel and Code of Service have been rejected. See below and/or the attached file for more details.

You may resubmit the below rates again by uploading a new rates file before the end of rate filing.

Thank You.

SDDC Rates Administrator.

SCAC	Cod	e of Serv Origin Destination Erro	r CD Error desc
SMOS	D	XXXX REGION 5 3	Invalid origin domestic rate area
SMOS	D	US49 REGION X 5	Invalid destination domestic region
SMOS	3	US49 REGION 7 7	Invalid COS for the given market
SMOS	D	US49 REGION 8 10	LH discount outside acceptable range (1% - 99%)
SMOS	D	US49 REGION 9 11	SIT discount outside acceptable range (1% - 99%
SMOS	D	US4964 REGION 1 16	Rate was already accepted in Round 1
SMOS	D	US4964 REGION 10 17	Invalid characters/numbers in the rates
SMOS	D	US4964 REGION 11 18	Discounts/Rates contains more than two digits after the decimal
			point
SMOS	D	US4964 REGION 12 X1	At least one data column does not exist in the record

Figure 6-8: Bulk Rates Overnight Exception Email

### 6.4.3 Validation at End of Round

At the end of each round, your file is examined to ensure:

- The performance score for each SCAC/Market combination is at or above the MPS for the market.
- CIP and COR forms are current for all TSPs represented by SCACs.
- No CFAC members previously submitted rates for any channel/code of service present.
- TSPs represented by SCACs are active within markets for which rates are being submitted.
- Both rate fields are provided for each rate.
- Rates are reasonable under standards established for the program.
- A rate for at least one code of service across all channels comprising a special solicitation channel group (country) is provided.

DPS sends an email message (Figure 6-9) when a bulk rates file does not meet all of the preceding criteria applied at the end of each round. The email message is sent to the TSP(s) represented by the SCAC(s) and to the submitter of the file in cases where a rate filing agent submits the file. No email message is sent if all validation criteria are met for a SCAC. If you receive an email message after Round 1, you have the opportunity to make corrections to your bulk rates file and resubmit during Round 2. Your file is validated under all bulk rate file criteria (discussed in Sections 6.4.1 through 6.4.3) again and you can make corrections and resubmit the file as needed to meet "immediate" and "overnight" criteria. Exceptions reported after the conclusion of Round 2 cannot be corrected. Table 6-5 lists all exceptions reported at the end of each annual rate filing round.

from "rates@sddc.army.mil" <rates@sddc.army.mil> Apr 14

reply-to rates@sddc.army.mil

DAWN@dpstestsra.net, dps.agentusers@gmail.com

date Apr 14, 2007 2:08 AM subject Rate(s) Rejected (DAWN)

You are hereby notified that the rate(s) submitted for the following channels and codes of service have been rejected. See below for more details.

Code of Service Origin Destination Error Code Component

8	ME	UK	2	Peak
8	ME	UK	2	NonPeak
J	ME	UK	5	Peak
J	ME	UK	2	NonPeak
8	NH	UK	4	Peak
8	NH	UK	4	NonPeak
J	KY	UK	8	Peak
J	KY	UK	2	NonPeak
7	AR	PO	2	Peak
7	AR	PO	2	NonPeak
8	AR	PO	2	Peak
8	AR	PO	2	NonPeak

#### REJECTION CODES LEGEND

\_\_\_\_\_

Error Code Description

- PERFORMANCE SCORE OF TSP IS BELOW MINIMUM ACCEPTABLE SCORE 1
- TSP IS PART OF A CFAC WHICH ALREADY SUBMITTED RATE FOR THE CHANNEL AND CODE OF SERVICE
- TSP IS NOT AUTHORIZED TO WORK IN THE MARKET 3
- TSP INTL-RATE/DOM-DISCOUNT IS HIGHER THAN ACCEPTABLE HIGH FOR THIS CHANNEL AND CODE OF SERVICE
- TSP DID NOT SUBMIT BOTH A PEAK AND NON-PEAK RATE FOR THIS 5 INTERNATIONAL CHANNEL
- 6 INCOMPLETE SPECIAL SOLICIT RATES
- THE CIP OR COR OF THE TSP HAS NOT BEEN UPDATED
- TSP INTL-RATE/DOM-DISCOUNT IS LOWER THAN THE ACCEPTABLE LOW FOR THIS CHANNEL AND CODE OF SERVICE
- 9 TSP DID NOT SUBMIT BOTH A LINE HAUL AND SIT DISCOUNT FOR THIS DOMESTIC CHANNEL
- MAXIMUM WEIGHT PER DAY TOO LOW FOR VOLUME MOVE BID 10

You may resubmit your rate(s) in round 2/final round of rate filing beginning on 04/22/2007.

Note: The 2nd round is the final round of rate filing, rates rejected in the final round cannot be re-filed for any reason.

Thank You.

SDDC Rates Administrator

Figure 6-9: Bulk Rates Round Exception Email

**Table 6-4: Bulk Rate Validation —Overnight Exceptions** 

Code	Description
1	Agent cannot submit rates for this SCAC as the relationship has not been set up.
2	TSP cannot submit rates for another SCAC.
3	Invalid origin domestic rate area.
4	Invalid origin international rate area.
5	Invalid destination domestic region.
6	Invalid destination international rate area.
7	Invalid COS for the given market.
8	TSP not authorized to submit rates for intrastate channels.
9	TSP not authorized to submit rates for interstate channels.
10	LH discount outside acceptable range (1% – 99%).
11	SIT discount outside acceptable range (1% – 99%).
12	Peak rate outside acceptable range (\$1 – \$999).
13	Non-peak rate outside acceptable range (\$1 – \$999).
14	Invalid market.
15	TSP cannot submit the rates because the TSP was not eligible when the first bid window opened.
16	Rate was already accepted in Round 1.
17	Invalid characters/numbers in the rates.
18	Discounts/Rates contain more than two digits after the decimal point.
X1	At least one data column does not exist in the record.
X2	Internal error processing this record into Manugistics.
Z1	Invalid channel ID or invalid channel/COS combination for dHHG.
Z2	Invalid channel ID or invalid channel/COS combination for CONUS-OCONUS.
Z3	Invalid channel ID or invalid channel/COS combination for OCONUS-CONUS.
Z4	Invalid channel ID or invalid channel/COS combination for OCONUS-OCONUS.

Table 6-5: Annual Rate Rejection—at End of Round

Code	Description				
1	Performance score of TSP is below minimum acceptable score.				
2	TSP is part of a CFAC which already submitted rate for the channel and code of service.				
3	TSP is not authorized to work in the market.				
4	TSP intl-rate/dom discount is higher than acceptable high for this channel and code of service.				
5	TSP did not submit both a peak and non-peak rate for this international channel.				
6	Incomplete special solicit rates.				
7	The CIP or COR of the TSP has not been updated.				
8	TSP INTL-rate/DOM-discount is lower than the acceptable low for this channel and code of service.				
9	TSP did not submit both a Line Haul and SIT discount for this domestic channel.				
10	Maximum weight per day too low for volume move bid.				

#### 7 PUBLISHING RATES INFORMATION

Publishing makes your information visible to reporting used by program administrators. Although annual rates are processed whether or not published, responses to daily RFQ <u>must</u> be published in order to be considered. As an example, an annual RFQ in the iHHG market is illustrated. These instructions are the same for publishing responses to any other type of RFQ.

Publishing consists of three steps:

- 1. Accessing the RFQ Workbench
- 2. Selecting an RFQ
- 3. Publishing Information.

## 7.1 ACCESSING THE RFQ WORKBENCH

### To access the RFQ Workbench as a TSP:

• Click the *RFQ module* link on the Rates menu in the left sidebar as shown in Figure 2-2. The RFQ Workbench page appears in a new browser window.

### To access the RFQ Workbench as a TSP Rate Filing Agent:

- Click the SCAC selection link on the Rates menu in the left sidebar as shown in Figure 2-3
- Click the down arrow for TSP Selection and then select a SCAC you want to access. The RFQ Workbench page appears in the current browser with all RFQ data in DPS for the SCAC you select as shown in Figure 7-1.

### 7.2 SELECTING AN RFQ



Figure 7-1: RFQ Workbench Page

# To select an RFQ:

• Click the link in the Name column for the RFQ you want to access, as shown in Figure 7-1. The RFQ Details page appears as shown in Figure 7-2.

# 7.3 Publishing Information

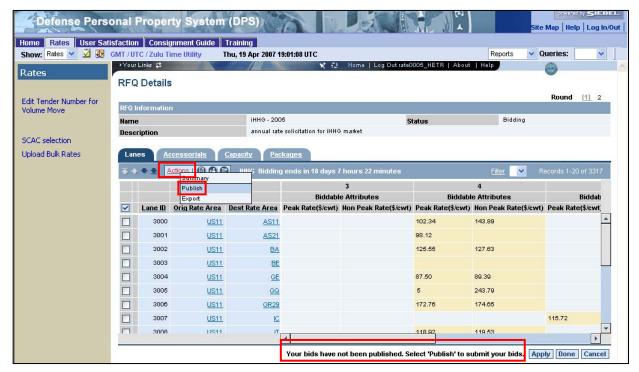


Figure 7-2: RFQ Details Page—Lanes Tab

### To select the RFQ:

- Note the Publish message; if no message appears in this area, information has already been published for the round (published annual rates and daily RFQ bids can be updated but not withdrawn)
- From the Actions drop-down menu, select "Publish" as shown in Figure 7-2. The Publish message disappears.

### APPENDIX A ACRONYMS

Acronym Description

.bidBidLinx (file extension)BOTOBoat One-Time-Only

**COS** Code of Service

**COTS** Commercial Off-the-Shelf

.csv Comma Separated Values (file extension)

dHHG Domestic Household GoodsDCN Document Control NumberDoD Department of Defense

DPS Defense Personal Property System

ETA Electronic Transportation Acquisition

**GBLOC** Government Bill of Lading Office Code

HHGS Household GoodsID Identification

IE Microsoft Internet ExploreriHHG International Household Goods

iUB International Unaccompanied BaggageJPMO Joint Program Management Office

.lan Lanes (file extension)

**LH** Line haul

MOTO Mobile Home One-Time-Only

N/A Not Applicable
OTO One-Time-Only
QA Quality Assurance
RFQ Request for Quote
Rnd Current bidding round

SCAC Standard Carrier Alpha Code

SDDC Military Surface Deployment and Distribution Command

SIT Storage-in-Transit

**SOTO** Standard One-Time-Only

SS Special Solicitation

SS-iHHG Special Solicitation International Household Goods

SS-iUB Special Solicitation International Unaccompanied Baggage

**TSP** Transportation Service Provider

U.S. United States

Acronym Description

**USTRANSCOM** United States Transportation Command

VM Volume Move

.xls Excel<sup>®</sup> (file extension)

## APPENDIX B DPS PROCESSING OF DAILY RFQS

This description is intended as an overview explanation of how daily RFQs are processed within DPS. Online annual rate filing and daily RFQ bidding is currently administered under a third-party product called *Manugistics NetWORKS RFQWeb*, which is referred to as the *RFQ Workbench* throughout DPS documentation and training. This platform has its own database, environment, and nomenclature; and as such, functions somewhat autonomously and behaves different and than other DPS online components.

All solicitation, bidding, and awarding user activity, along with associated data, remains exclusively in the RFQWeb platform until all bids have been submitted and awards have been made. A solicitation is referred to as an RFQ until awarding completes, at which time all RFQ data is archived and only accepted rates are transferred to DPS. With an annual RFQ, accepted rates represent what TSPs are permitted to charge for standard shipments awarded to them during the rate cycle. With daily RFQs, accepted rates represent the biddable attributes submitted by successful bidders that are accepted for a single shipment or volume move. The following applies to daily RFQs:

### TSP qualification criteria for bidding on daily RFQs:

For all daily RFQs:

- TSP is Approved (including PS at or above the MPS) within the respective market
- CIP form status is *Approved*
- COR form status is Approved.

### For VM:

TSP has standard rates on file for the volume move channel and code of service.

#### For SOTO:

• TSP has uninterrupted participation in respective Families First household goods market (dHHG, iHHG and/or iUB) over the past 365 days.

### For BOTO:

• TSP has applied for, and is qualified in a BOTO program ("Boats with trailers in Towaway service" or "Commercial Boat (Specialized Hauling)").

#### For MOTO

• TSP has applied for and is qualified in the MOTO program.

## **Summary of user and system actions:**

- **Assign COS**. SDDC explicitly assigns a code of service to each shipment after it is approved in DPS Counseling
- Create Daily RFQs. A background process periodically checks for shipments recently approved within DPS Counseling that meet the criteria for a daily RFQ and transfers the necessary information into the RFQWeb platform
- **Bid window opens**. An email invitation is sent to all eligible TSPs and their rate filing agents alerting them that they may bid on daily RFQs that should appear on their RFQ Workbench
- **Publish Bids**. Respondent TSPs and rate filing agents MUST submit and publish bids during the bid window in order to be considered during the awarding process

- Bid window closes. Bids are not accepted after the Bid End Date and time stated on the RFQ
- **Process Daily Rates.** A background process periodically checks for RFQs whose bid window has recently closed that have published bids and updates status in preparation for awarding
- **Award window Opens.** The RFQ enters an Awarding phase where SDDC Rates Administrators can review, evaluate, and act upon bids received
- Award OTO. For SOTO/MOTO/BOTO RFQs, Rates Administrators select one TSP/bid and assigns
  a Primary Award Level; for Volume Moves, Rates Administrators make one Primary Award and
  optionally, one or more secondary awards
- **Award window closes.** The administrator must make an award during the awarding window; otherwise, the RFQ expires (i.e., becomes complete and is archived) without being awarded
- **Process Daily Awards**. A background process periodically checks for RFQs where awards have been recently made and notifies users and external systems of results
- Award OTO. PPSO acknowledges SDDC shipment award in DPS Shipment Management module
- Accept Award. TSP or agent provides tender number to confirm acceptance of award.